



**Pikes Peak Chapter**  
[www.apicspikespeak.org](http://www.apicspikespeak.org)



**January 2007**  
**Volume 12, Issue 3**

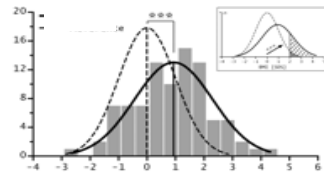
*From the Top*  
**Highlights:**

- Join us in January when APICS and ASQ will meet to learn more about distribution models.
- New CPIM and CSCP classes are beginning soon! See pages 3 and 4 for details.

*Inside this issue:*

	Page
President's Corner	2
Sox Conference	2
CPIM Education News	3
CSCP Education News	4
Class Schedule	4
Company Contacts	5
Membership News	5
Board of Directors	5
Calendar	Back

## Why be Normal? Selecting and Applying Distribution Models



Dis-  
 tribution  
 models are  
 essential tools  
 for predicting,  
 simulating,

and communicating random behavior. Our speaker, Andy Sleeper, will present the importance of selecting the right distribution model. The wrong distribution model can cause inaccurate predictions, incorrect decisions, and wasted time and money. Often, people only use the "normal" or Gaussian model, because that is the only model they know, but many other models are available for a wide variety of situations. This presentation shows how to use graphs and statistical tools to select and apply the best distribution model for the job.

**About the Speaker**

Andy Sleeper is the Managing Partner of Successful Statistics LLC, a Colorado-based consulting company providing Six Sigma training and services to client companies around the world. Andy is the author of two books, "Design For Six Sigma Statistics" and "Six Sigma Distribution Modeling", both published by McGraw-Hill Professional Books. Andy has degrees in Electrical Engineering and Statistics, and he is an ASQ Certified Quality Engineer, Certified Reliability Engineer, and Certified Quality Manager.

**Directions**

Exit I-25 west at Garden of the Gods Road (Exit 146). Turn right on Hilton Parkway. If you miss the turn, you can also turn right (north) on Chestnut at the light. Turn right on Popes Bluff Trail and follow to the end of the road at the SilverWood Hotel.

January Joint  
 Professional Development Meeting  
 with ASQ (American Society for Quality)

- Date:** Wed, January 10, 2007
- Location:** SilverWood Hotel  
 505 Popes Bluff Trail  
 Colorado Springs, CO 80907
- Time:** Registration: 6:15 p.m.  
 Dinner: 6:45 p.m.  
 Presentation: 7:15 p.m.

**Call the APICS voice mail at (719) 578-1225 or email Kevin Stone at [stonek@synthes.com](mailto:stonek@synthes.com) for reservations.**  
**Deadline: 12:00 p.m., Friday, January 5, 2007**

If you must cancel, please do so by the deadline or you will be billed for dinner. Substitutions accepted until dinner begins.

**Dinner:** Chicken Breast Marsala, Sliced London Broil, or Tortellini Primavera. Dinner also includes dessert.

**Cost:** \$20.00 At the Door  
 \$17.00 Prepaid/PayPal  
 \$10.00 Students

# President's Corner

It's the beginning of a new year. Many of us are setting goals or making resolutions for 2007. It is therefore time for me to remind you of the value of APICS certification, and to encourage you to make it one of your goals to start, restart, or complete. Elsewhere in this newsletter you can learn about this chapter's offerings. We have been fortunate to be able to offer several classes each year and many members and non-members have participated. Why not you?

There is an excellent article by Andrew K. Reese, entitled "*Tools for Professional Excellence*" in the August/September 2006 issue of *Supply & Demand Chain Executive*, in which the author states "The supply chain field offers a variety of certifications for professionals looking to increase their skill levels and demonstrate their qualifications. And despite — or perhaps because of — changes in the supply management profession, certification continues to be valued in corporate hiring. Peruse such online job databases as Career-Builder.com or Monster.com and you will find postings advising "APICS Certified Production and Inventory Management (CPIM) certification preferred..." Read the complete article at [http://www.sdexec.com/article.asp?article\\_id=9042](http://www.sdexec.com/article.asp?article_id=9042).

Here's more on certification, from the APICS website: You've probably heard how APICS certifications are recognized worldwide as standards of professional excellence and quality within the operations management field, but have you heard how they can contribute to your personal success?

- Nick Testa, CFPIM, CIRM, changed his career path from engineering to a management focus, establishing himself in the manufacturing community. As a vice president of operations, he increased company output by 50 percent. He has now started his own company, Acuity Consulting, Inc., managing a staff of 10.
- Mike Moody, CPIM, CSCP, joined a Fortune 500 company and was promoted to purchasing manager. He later became director of materials and successfully reduced inventory, maintaining inventory accuracy. He initiated a formal cycle counting program at five plants, reducing the total days on hand from near 40 to the low 30s and still decreasing.
- Maryanne Ross, CFPIM, CIRM, CSCP, tripled her income due to APICS knowledge and networking opportunities. She changed her career path from materials handling to a series of more advanced positions. She currently owns her own business.



Don Simpson, CPIM, CSCP

Find out how you can enhance your career by earning APICS certification. Visit [www.apics.org/certification](http://www.apics.org/certification). DO NOT DELAY! Take that next step to advancing your career through attaining APICS certification in 2007!

## SOX Conference offered by Denver APICS Chapter

Colorado APICS Chapter 81 will be hosting a Sarbanes-Oxley conference in Denver. There will be two sessions to choose from: January 17 & 18, 2007 or February 12 & 13, 2007. The course consists of two—2.5 hour sessions from 5:30 p.m. to 8:00 p.m. The cost is \$250 per person. It will be held at Oracle, USA at 7604 Technology Way in Denver, CO.

### The course will cover:

- Understanding the life-cycle of SOX 404
- How it originated and what the future holds
- Understanding process controls and risk assessments control
- Considerations: key vs. non-key, preventative vs. detective and manual vs. automatic
- Internal control requirements
- SEC guidance
- Testing the control environment
- What to expect from external audits

### Areas of discussion will include:

- Vendor setup
- Purchase order processing
- Inventory Management

- Segregation of duties
- Outsourcing and more

### To Register:

Contact Angie McClellan at (303) 421-0797 or email [apicsco81@aol.com](mailto:apicsco81@aol.com).

### For further information:

Contact Honey Johnson, VP Professional Development at (303) 334-6075 or email [honey.johnson@oracle.com](mailto:honey.johnson@oracle.com) or Jamie Swan, Director of Classes at (303) 592-8234 or email [jswan@rmortho.com](mailto:jswan@rmortho.com).

### APICS Pikes Peak Chapter Mission Statement

To be a premier source of education and information in the operations and materials management field within southern Colorado.

# CPIM Education News



The following five modules are covered in the Certified in Production and Inventory Management (CPIM) certification: (For details on each module, please visit our web site at [www.apicspikespeak.org](http://www.apicspikespeak.org)).

- Basics of Supply Chain Management
- Master Planning of Resources
- Detailed Scheduling and Planning
- Execution and Control of Operations
- Strategic Management of Resources

## Classes

The Pikes Peak chapter offers CPIM review classes to members and to the public. These classes require a minimum of five students per class in order to cover expenses. In addition, the chapter must receive payment at least two weeks prior to the first class session so that class materials can be ordered.

A certificate of completion will be awarded to each student attending at least 75% of the scheduled class sessions (6 sessions for 8 week classes, 7 sessions for 9 week classes).

## Exams

CPIM exams are delivered using computer-based testing. The Promissor Company delivers these exams for APICS. Locally, these exams are available at the Promissor location on Forge Drive. Each CPIM exam costs \$110 for APICS members or \$145 for non-members, payable to APICS Society. Your CPIM instructor can provide information on how to register for your exams.

## Payment

CPIM classes are \$340 for APICS members. Non-members may purchase a one-year membership (\$130 value) along with a class for the bundled price of \$455, or purchase a class without a membership for \$390. Payment is due two weeks prior to the first class session. Payment may be made by cash, check, money order, Paypal, or approved corporate purchase order payable to the APICS Pikes Peak Chapter, PO Box 486, Colorado Springs, CO 80901. Also, we can accept registration and payment for all courses on our web site at [www.apicspikespeak.org](http://www.apicspikespeak.org). We have established a secure page that can accept payment by any card acceptable to PayPal.

Payment for courses cancelled due to insufficient numbers of students will be promptly refunded. All payments must be received by the registration deadline of the course.

## Cancellation Policy

Cancellations of course registrations with full refunds are allowed no later than 1 week (7 days) before the first class meeting. Cancellations less than 7 days before the event carry a \$50 cancellation fee. In other words, a full refund will be made minus a \$50 cancellation fee. Cancellations received on or after the date of the first class meeting (no shows) carry a \$100 cancellation fee. To process a cancellation, you must contact Mike Heath at [education@apicspikespeak.org](mailto:education@apicspikespeak.org) or call 719-668-8035.

## Additional Public Classes

Additional public classes outside the tentative schedule can be requested, providing the five student minimum is met.

## Corporate Classes

The Pikes Peak chapter can offer private classes to companies at negotiated prices. A minimum class size of five students applies.

## Registration

For information on course offerings, please contact Mike Heath at [education@apicspikespeak.org](mailto:education@apicspikespeak.org) or call 719-668-8035. You may also submit a Class Interest form at our website, at [http://www.apicspikespeak.org/Surveys%20html/apics\\_education\\_class\\_waiting.html](http://www.apicspikespeak.org/Surveys%20html/apics_education_class_waiting.html).

## CPIM Classes Planned

**Basics of Supply Chain Management (BSCM):** A BSCM course is planned to begin the week of January 17, 2007. Classes will be held weekly in the evenings, from 6:00 – 9:00 p.m. The course is 10 weeks long. Class location is to be determined; please indicate if your company would be willing to host the class. Also, please indicate which evenings (Monday through Thursday) you are available for class. Please submit your paid registration for this course by 5:00 p.m. Friday, January 5.

**Master Planning of Resources (MPR):** An MPR course is planned to follow the completion of the January BSCM course. This course would begin the week of April 16 and continue through the week of June 11, with a week off for the Memorial Day holiday. Registration information will be available at a later date.

**Execution and Control of Operations (ECO):** An ECO course is planned to begin the week of January 17, 2007. Classes will be held weekly in the evenings, from 6:00 – 9:00 pm. This course is 9 weeks long. Class location is to be determined; please indicate if your company would be willing to host the class. Also, please indicate which evenings (Monday through Thursday) you are available for class. Please submit your paid registration for this course by 5:00 p.m. Friday, January 5.

**Strategic Management of Resources (SMR):** An SMR course is planned to follow the completion of the January ECO course. This course would begin the week of April 9 and continue through the week of June 11, with a week off for the Memorial Day holiday. Registration information will be available at a later date.

## Saturday Classes

The CSCP class beginning in January represents our first trial of full-day Saturday classes. Classes will meet on six alternate Saturdays to complete the 40 hours of instruction. Write us at [education@apicspikespeak.org](mailto:education@apicspikespeak.org) if you would be interested in Saturday CPIM Review Classes.



Mike Heath, CFPIIM

# Certified Supply Chain Professional (CSCP) Education News

The Certified Supply Chain Professional (CSCP) program is a new industry educational and certification program created to meet the rapidly changing needs of the supply chain management field.

The CSCP program takes a broad view of the field, extending beyond internal operations to encompass all the steps throughout the supply chain—from the supplier, through the company, to the end consumer—and provides you with the knowledge to effectively manage the integration of these activities to maximize a company's value chain.

## The CSCP Learning System

The learning system is organized into the following four modules: (For details on each module, please visit our web site at [www.apicspikespeak.org](http://www.apicspikespeak.org)).

- Supply Chain Management Fundamentals
- Building Competitive Operations Planning and Logistics
- Managing Customer and Supplier Relationships
- Using Information Technology to Enable Supply Chain Management

## CSCP Examination

To earn the CSCP designation, an individual must pass a four-hour paper-and-pencil exam consisting of 175 multiple-choice questions. Exams will be given on March 24, June 23, and December 8, 2007. The exam costs \$550 for members or \$700 for non-members.

## Becoming a CSCP Candidate

The CSCP examination is available to individuals who have relevant work experience and education. To be eligible for the CSCP exam, a candidate must meet one of the following criteria:

- Bachelor's degree or equivalent, plus two years of related business experience
- CPIM, CFPIM, CIRM, or C.P.M. designation plus two years of related business experience
- Five years of related business experience.

## CSCP Review Course

Registration has closed for the January course. If you are interested in a future course to prepare for the March or December exam, you can submit a Class Interest form on our website at <http://www.apicspikespeak.org/Surveys%20html/>

[apics\\_education\\_class\\_waiting.html](#), or contact Mike Heath at [education@apicspikespeak.org](mailto:education@apicspikespeak.org) or by phone at 719-669-8035. If there is sufficient interest, we will offer another CSCP Review course this year.

## Cost

The cost for the CSCP preparation course will be \$925 for APICS members or \$1050 for non-members. The non-member price includes a one-year membership in the APICS Pikes Peak Chapter. All payments must be received by the registration deadline date for the course. Payment for courses cancelled due to insufficient numbers of students will be promptly refunded.

## Cancellation of CSCP Registration

CSCP cancellations of course registrations with full refunds are allowed no later than one week (seven days) before the first class meeting. Cancellations less than seven days before the event carry a \$50 cancellation fee. Cancellations received on or after the date of the first class meeting (no shows) carry a \$100 cancellation fee. To process a cancellation, you must contact Mike Heath at [mheath@csu.org](mailto:mheath@csu.org) or call (719) 668-8035.

## Self-Study

If you prefer to self-study for the CSCP, we can provide the CSCP Learning System to students in the Pikes Peak and southern Colorado region at discounted prices. Contact Mike Heath for details.

## Course Registration

You may register by contacting Mike Heath at (719) 668-8035 or via email at [mheath@csu.org](mailto:mheath@csu.org), and mailing your payment to APICS Pikes Peak Chapter, PO Box 486, Colorado Springs, CO 80901. Payment may be by check, money order, or approved company purchase order. All payments must be received by the registration deadline of the course.

## On-Line Registration by Credit Card

Effective July 1, 2006, we can accept registration and payment for all courses on our web site at [www.apicspikespeak.org](http://www.apicspikespeak.org). We have established a secure page that can accept payment by any card acceptable to PayPal.



Mike Heath, CFPIM

## APICS Class Schedule

Course	Starting Date	Registration Deadline
Basics of Supply Chain Management (BSCM)	Week of Jan 17, 2007	Jan 5, 2007
Execution and Control of Operations (ECO)	Week of Jan 17, 2007	Jan 5, 2007
Strategic Management of Resources (SMR)	Week of Apr 9, 2007	TBD
Master Planning of Resources (MPR)	Week of Apr 16, 2007	TBD

# Company Contacts



Mike Long

<u>Company</u>	<u>Contact</u>
Agilent Technologies	Greg Kruger
Air Products and Chem (Pueblo)	Ted Freel
Atmel	Elizabeth Leslie
Boyd Lighting Company	Cory Brown
CEA Technologies	Eric Sherraden
Colorado Springs Utilities	Mike Heath
Colorado State Univ. – Pueblo	Prof. Peter Billington
Entegris	Keith Midcap
Goodrich	William Lawless
Intel	Greg Halterman
MAM-A	Quinn Lake
Oracle	Michael Schubert
Plasmon LMS	Mark Bachman
Pueblo Comm. College	Madelyn Bruning
QCMDI	Ron Neely
Sanmina-SCI	Monica Lammert
Schlage Lock	Alta Heckler
Synthes USA	Janet Rose
Trane Company	Mike Storm
UCCS	Dr. Mel Anderson
USAFA	Prof. Jim Lowe
Western Scrap	Steve Cohen
Western Forge	Jim Souturas

If you are interested in becoming a company contact or have any questions regarding this program, please call Mike Long at (719) 473-7520 or email him at [mikel@magnumtool.com](mailto:mikel@magnumtool.com).

## Membership News

The Pikes Peak Chapter currently has 55 members, of which 41 are professional and 14 are corporate. I would like to welcome our newest member, **Alan Lickiss** of Cruiser Accessories, to our chapter.



Steve Cohen

# Pikes Peak Chapter Board of Directors

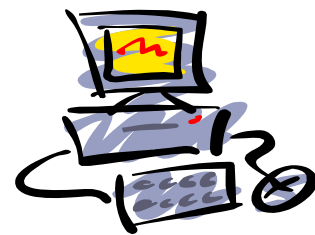
<b>President</b>	Don Simpson, CSCP, CPIM	481-4833
		<a href="mailto:don.simpson@afscn.com">don.simpson@afscn.com</a>
<b>Secretary/Treasurer</b>	Vickie Anderson	
		<a href="mailto:v.anderson@netscape.com">v.anderson@netscape.com</a>
<b>V.P. Education</b>	Mike Heath, CFPIM	Co Springs Utilities 668-8035
		<a href="mailto:mheath@csu.org">mheath@csu.org</a>
<b>V.P. Programs</b>	Kevin Stone	Synthes 481-5329
		<a href="mailto:stonek@synthes.com">stonek@synthes.com</a>
<b>Webmaster</b>	Mark Bachman, CPIM	Plasmon, LMS 492-0423
		<a href="mailto:webmaster@apicspikespeak.org">webmaster@apicspikespeak.org</a>
<b>Director of Company Contacts</b>	Mike Long	Magnum Tool Co. 473-7520
		<a href="mailto:mikel@magnumtool.com">mikel@magnumtool.com</a>
<b>V.P. of Marketing</b>	Elizabeth Leslie	Atmel 338-6924
		<a href="mailto:eleslie@cso.atmel.com">eleslie@cso.atmel.com</a>
<b>Newsletter Editor</b>	Michele Tubbs, CPIM	
		<a href="mailto:hmgatubbs@netzero.net">hmgatubbs@netzero.net</a>
<b>V.P. of Membership</b>	Steve Cohen	Western Scrap 491-8984
		<a href="mailto:steve@westernscrap.com">steve@westernscrap.com</a>

## Have Your Newsletter Emailed

You can have your newsletter emailed to you instead of a copy mailed. You'll also receive it days in advance of the mailed version! If interested, email Michele Tubbs at [hmgatubbs@netzero.net](mailto:hmgatubbs@netzero.net).

The newsletter is saved in the .pdf format and can be opened with Adobe Acrobat Reader. If you do not have Adobe Acrobat Reader on your computer, you can download it for free from [www.adobe.com](http://www.adobe.com).

The chapter will also have the newsletter on its web site at [www.apicspikespeak.org](http://www.apicspikespeak.org).





Pikes Peak Chapter  
P.O. Box 486  
Colorado Springs, CO 80901  
Phone: 719-578-1225

**We're on the Web!**  
[www.apicspikespeak.org](http://www.apicspikespeak.org)

## APICS Pikes Peak Chapter Calendar of Events

### January 2007

- 5 Registration deadline for professional development meeting
- 10 Joint professional development meeting with ASQ presented by Andrew Sleeper on "Why be Normal?"
- 10 Board of Directors meeting following the professional development meeting

### February 2007

No professional development meeting scheduled

### March 2007

- 22 Joint professional development meeting with ISM (Institute for Supply Management) at the Antler's Hotel