



www.apicspikespeak.org

January 2008

Volume 13, Issue 6

*From the Top
Highlights:*

- Join us on January 24th at the Antlers Hotel when we'll have a joint meeting with NAPM (National Association of Purchasing Management). Dave Anderson will present "Night With A Futurist".
- Two more courses have been added to our class schedule. See page 5 for details.

Inside this issue:

	Page
President's Corner	2
Sarbanes-Oxley (SOX) Course	2
CPIM Education News	3
CSCP Education News	4
JIT Course	4
APICS Class Schedule	5
Earning Power	5
Company Contacts	6
Board of Directors	6
Calendar	Back

Night With A Futurist

Manufacturing in America has changed dramatically over the past decades, a period marked by deepening globalization, the emergence of China, India and Southeast Asia as major manufacturing bases, technological advances, and the "dot.com" boom and bust.

As the US continues to transition from the industrial age to the knowledge economy, what does that mean for companies and people involved in manufacturing? What does that mean to us as consumers?

Historically, manufacturing has been considered the base of the US economy. Does manufacturing have a future in America? What is happening in Colorado? How can we quantify and analyze the effect on a local level? What do the trends and data around manufacturing lead us to conclude?

Some things are crystal-clear:

1. Businesses must do everything right on the micro-level, to be as competitive as possible on the global playing field. 2. It is possible to do everything right on the micro-level and still fail due to macro-policy decisions. 3. Too many of the survivors of the last five years of off-shoring still have their eyes on the "tops of their shoes", with a shallow understanding of the long-term implications that will involve a loss of the skills and talent base, and revenue streams on both a local and national level.

Join us as we learn about the future of manufacturing and the many ways it will be affecting our lives.

About the Speaker

David Anderson is a business strategist and turnaround specialist with more than 30 years of success leading organizations through transitions, with experience in all phases of enterprise formation and development. Dave has demonstrated results in



David Anderson

(Continued on page 6)

January Joint Professional Development Meeting with NAPM (National Association of Purchasing Management)

Date: Thursday, January 24, 2008

Location: Antlers Hotel
4 S Cascade Ave
Colorado Springs, CO 80903

Time: Registration and
Networking: 5:30 p.m.
Dinner and Speaker: 6:00 p.m.

Register one of three ways by Monday, January 21, 2008:

*****Please include your dinner choice when registering*****

- Paypal thru our web site
- Call the APICS voice mail at (719) 578-1225
- Email Michele Tubbs at newsletter@apicspikespeak.org

If you must cancel, please do so by Monday, January 21, 2008.

Dinner Choices: NY strip steak with caramelized onions with a port wine sauce, fresh seasonal vegetables, garlic whipped potatoes, rolls, chef's choice of a salad, and New York style cheesecake with fresh berries.

Cost: \$24.00 At the Door
\$20.00 Prepaid/PayPal thru web site
\$12.00 Full-time students

President's Corner

Happy new year from all of us on the Pikes Peak Chapter's Board of Directors! As we begin a new year, many of us take a fresh look at how we spend our time and money. I'd like to call your attention to the benefits of APICS membership and how those benefits are growing. In their strategic planning, the Association's Board of Directors has identified membership as a priority for the years 2008 through 2010. New benefits have already been identified and others are in the plan for the near future. Previously, I have mentioned in this column some of these benefits. This month, I would like to provide you with some more information about why it is even more important to maintain membership in APICS.

Service levels, benefits, and offerings at the corporate level have been or will be enhanced to emphasize relevancy, value, and professional development. New and planned enhancements include the following:

- Exclusive access to Aberdeen Resources—Aberdeen Group, the leading provider of fact-based research focused on the global technology-driven value chain, will provide APICS members with unrestricted access to the entire Aberdeen Research Archive, with more than 5,000 documents in research channels such as supply chain, retail, manufacturing, information technology, finance, human resources, and product research and development. This resource is valued at \$995 and will be included with APICS membership.
- Member discounts to the American Management Association, the largest nonprofit training organization worldwide. Benefits include APICS special member pricing and access, public seminars, and exclusive website content.
- Expanded APICS-developed course offerings including
 - Finance for Operations Managers
 - Global Sourcing
 - Continually updated APICS courseware
 - Major updates to APICS CSCP and APICS CPIM courseware in 2008
 - Annual updates from 2008 forward.

- APICS/SAP Benchmarking Study, which allows member companies to compare productivity through joint study.
- APICS Webinars, featuring more APICS Webinars-on-Demand and expanded offerings.
- In 2008, APICS will continue to provide its members with practical, industry-leading information through the pages of *APICS* magazine, offering a mix of digital and print content including
 - Seven issues of the magazine during the year, with a greater, enhanced digital presence on the APICS Web site.
 - More timely and valuable news updates online and via e-mail in between issues of *APICS* magazine.
 - An enhanced digital version of the magazine that is more visually appealing to those who access the information online and enables more reliable and timely delivery of the magazine to international members.
- *P&IM Journal* will be published again
 - Anticipate the first issue to be published in May 2008
 - Four issues annually
- Career development Webinars sponsored by the APICS Career Center
 - Led by recognized career development experts
 - Practical tips on resume writing, career transition, and professional development

APICS is committed to ongoing development of membership programs and services and welcomes suggestions for ways to enhance member value.



Don Simpson, CPIM, CSCP

Potential New Sarbanes-Oxley (SOX) Course

The Pikes Peak Chapter has an opportunity to present *Understanding Sarbanes-Oxley for Operations Professionals* to our membership. This course has been developed by our neighbors to the north in the Colorado Chapter. Course topics include: Understanding the Life-Cycle of SOX 404, Understanding Process Controls and Risk Assessments, Testing the Control Environment, and What to Expect from External Audits. The course consists of two—2½ hour sessions, which we would like to present on a single Saturday.

Please let us know if you would be interested in this course. You may email education@apicspikespeak.org or click the Class Interest/Waiting List link on our website at www.apicspikespeak.org/apics_education_classschedule.html. We will have details on pricing and scheduling in a future edition of *From the Top*.

CPIM Education News



The following five modules are covered in the Certified in Production and Inventory Management (CPIM) certification: (For details on each module, please visit our web site at www.apicspikespeak.org).

- Basics of Supply Chain Management
- Master Planning of Resources
- Detailed Scheduling and Planning
- Execution and Control of Operations
- Strategic Management of Resources

Classes

Courses require a minimum of four students. Courses not meeting the minimum enrollment will be rescheduled.

CPIM course materials include a Participant Workbook, CD of Practice Exam Questions, Reprints book, CPIM Exam Voucher, and a coupon for a free Professional Development Meeting. In addition, first-time students also receive a CPIM Exam Content Manual and an APICS Dictionary.

Cancellation Policy

Cancellations of course registrations with full refunds are allowed no later than one week (seven days) before the first class meeting. Cancellations less than seven days before the event carry a \$50 cancellation fee. In other words, a full refund will be made minus a \$50 cancellation fee. Cancellations received on or after the date of the first class meeting (no shows) carry a \$100 cancellation fee. To process a cancellation, you must contact Mike Heath at education@apicspikespeak.org or call 719-668-8035.

Additional Public Classes

Additional classes outside the tentative schedule can be requested, providing the four student minimum is met. Contact Mike Heath at education@apicspikespeak.org or call 668-8035 for more information. You may also submit a Class Interest form at our web site at www.apicspikespeak.org/Surveys%20html/apics_education_class_waiting.html.

Class Locations

Students may offer to host classes at their place of employment. To keep our prices low, the Pikes Peak Chapter does not rent classroom facilities. We have always relied on our students to offer classroom space, and this policy has been very successful for us. Please help us to keep our prices as low as possible by hosting classes where you work.

Registration and Payment

There are two ways to register for a course. The easiest way is through our website, www.apicspikespeak.org. Go to the Class Schedule page and click on the Register link for the course you wish to take. You will be asked to pay using your credit card. Payments are processed securely via PayPal.

If you do not want to pay by credit card, you may email your registration to education@apicspikespeak.org and mail your payment to APICS Pikes Peak Chapter, PO Box 486,

Colorado Springs, CO 80901. We accept checks, money orders, or approved company purchase orders. You may also email a copy of your purchase order to education@apicspikespeak.org.

Payment for courses cancelled due to insufficient numbers of students will be promptly refunded. All payments must be received by the registration deadline of the course.

CPIM Class in Session and Schedule Changes

By the time you read this, the deadlines to register for the January CPIM courses has passed. However, you can still fulfill your resolution to invest in your career in 2008 by registering for one of our spring CPIM courses, scheduled to begin in March and April.

Basics of Supply Chain Management (BSCM) is scheduled to begin the week of March 31, 2008. This is a 10 week course meeting one evening each week from 6:00 until 9:00 p.m. Register by March 17, 2008 to take this course.

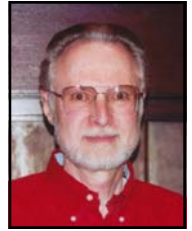
Detailed Scheduling and Planning (DSP) is scheduled to begin the week of April 7, 2008. This 9 week course will meet one evening weekly from 6:00 to 9:00 p.m. The deadline to register for SMR is March 17, 2008.

Class Meeting Evenings

Both of these classes will meet on a weekday evening (Monday through Thursday). We will select the specific day of the week based on student preferences. Be sure to indicate your available evenings when you register for a course.

Saturday Classes

Some APICS chapters have had success in scheduling classes on Saturdays, and Pikes Peak Chapter has offered CSCP classes on Saturday. However, we have never offered Saturday CPIM classes. Let us know if you would be interested in attending Saturday CPIM classes in the future. We would probably require three full Saturdays for a typical CPIM course, and we would probably schedule these for alternate weekends rather than consecutively. You may indicate your interest by emailing education@apicspikespeak.org or by clicking the Class Interest/Waiting List link on our website at www.apicspikespeak.org/apics_education_classschedule.html.



Mike Heath, CFPIIM

CSCP Education News

The Certified Supply Chain Professional (CSCP) program takes a broad view of the field, extending beyond internal operations to encompass all the steps throughout the supply chain—from the supplier, through the company, to the end consumer—and provides you with the knowledge to effectively manage the integration of these activities to maximize a company's value chain.

The CSCP Learning System

The learning system is organized into the following four modules: (For details on each module, please visit our web site at www.apicspikespeak.org).

- Supply Chain Management Fundamentals
- Building Competitive Operations Planning and Logistics
- Managing Customer and Supplier Relationships
- Using Information Technology to Enable Supply Chain Management

CSCP Exam Dates

APICS has announced the first two CSCP exam dates for 2008, as shown in the table below:

Exam Date	Eligibility Application	Exam Registration Deadline
Mar 15	Jan 18	Feb 1
June 21	Apr 25	May 9

CSCP Review Course

The Pikes Peak Chapter will offer a CSCP review course to prepare students for the June 21, 2008 exam. We are offering a choice of weekly evening classes or bi-weekly Saturday classes. We will select *one* of these options based on student responses. The weekly classes would meet from 6:00 to 9:00 p.m. one evening per week for 13 weeks starting the week

of March 17. The Saturday classes would meet all day on 6 alternate Saturdays starting April 5, 2008.

See page 5 for the registration deadlines. If the required minimum registration for weekly classes has not been met by the February 25 deadline, we will hold registration open until March 17 for the Saturday classes.

When you register for the CSCP course, please indicate your schedule preference. If you choose weekly, please indicate which evening you are available. This course requires a minimum of four students.

Becoming a CSCP Candidate

The CSCP examination is available to individuals who have relevant work experience and education. To be eligible for the CSCP exam, a candidate must meet one of the following criteria:

- Bachelor's degree or equivalent, plus two years of related business experience
- CPIM, CFPIM, CIRM, or C.P.M. designation plus two years of related business experience
- Five years of related business experience.

Cancellation Policy

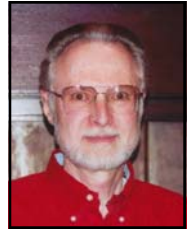
See page 3 for our cancellation policy.

Self-Study

If you prefer to self-study for the CSCP, we can provide the CSCP Learning System to students in the Pikes Peak and southern Colorado region at discounted prices. Contact Mike Heath for details.

Registration and Payment

See page 3 for registration and payment information.



Mike Heath, CFPIM

New Just-in-Time Course to be Offered

For the first time, the Pikes Peak Chapter will offer the APICS Just-in-Time: Lean Operating Principles and Techniques course. This is not a certification review course – there is no certification exam. It is a course for professionals who already have experience in production and inventory management. The JIT course enables manufacturing, service, and retail organizations to eliminate waste, reduce lead times, and utilize resources more efficiently. Students will examine methods for authorizing build and move of material, discuss the effect of JIT on supplier and customer relationships, and learn the philosophies of lean manufacturing, kanban, and set-up time reduction.

The JIT course requires a minimum of eight students. Its cost of \$300 applies to both APICS members and non-members. Course materials include a Participant Workbook and a Reprints book.

See page 5 (APICS Class Schedule) for more information.

APICS Class Schedule

Course	Start Date (week of)	End Date (week of)	Registration and Payment Deadline	Course Price (Includes Exam) Members / Non- Members (Includes Membership)
Basics of Supply Chain Management (BSCM)	Mar 31, 2008	June 9, 2008	Mar 17, 2008	\$495 / \$615
Certified Supply Chain Professional (CSCP) or	Mar 17, 2008 (weekly evenings)	June 16, 2008	Feb 25, 2008	\$1,650 / \$1,770
Certified Supply Chain Professional (CSCP)	Apr 5, 2008 (alternate Saturdays)	June 14, 2008	Mar 17, 2008	\$1,650 / \$1,770
Just-in-Time Lean Operating Principles and Techniques	Mar 31, 2008	May 19, 2008	Mar 17, 2008	\$300 / \$300
Detailed Scheduling and Planning (DSP)	Apr 7, 2008	June 9, 2008	Mar 24, 2008	\$495 / \$615
Execution and Control of Operations (ECO)	Sept 15, 2008	Nov 10, 2008	Aug 25, 2008	\$495 / \$615
Master Planning of Resources (MPR)	Sept 22, 2008	Nov 10, 2008	Sept 8, 2008	\$495 / \$615

APICS Regional Conference — February 22 and 23, 2008

APICS Region 6 proudly presents the 4th annual APICS Six-Packed Conference in Houston on February 22nd and 23rd. This year's conference features over 40 sessions presented by recognized supply chain leaders covering seven topical areas in the General Session and a Special Session called Lean Certificate Workshop.

General Sessions

- Supplier Relationship Management (SRM)
- Supply Chain Management and Operations
- Distribution and Logistics
- Customer Relationship Management (CRM)
- Top Management Sessions
- Practical Applications of Today's Tools
- Lean Enterprise Concepts - select topics separate from the certificate program

Special Session *(enrollment is limited)*

- Lean Certificate Workshop – 2 day certificate program
*Earn 16 certification maintenance hours
when you attend both days*

Registration: Choose to register for either the General Sessions or the Special Session on Lean. Registration is hosted by the North Texas APICS Chapter. To register:

1. Go to the North Texas APICS website at www.ntxapics.org

2. Click Seminars on the left-hand side
3. Choose from:
 - General Sessions (2 days)
 - Lean Manufacturing (2 days)
 - Friday or Saturday General Sessions (1 day)

Full (2-Day) Conference	1-Day Conference
Early Registration: \$445	Early Registration: \$295
Late Registration: \$495	Late Registration: \$325
Early Registration Ends February 7, 2008	
Pay for 4 people from your company and	

Contact: Karen Mixon-Dowdy, CPIM at karend@mcdonald-tech.com or phone (972) 869-7108.

Location: **JW Marriott in the Galleria**
5150 Westheimer
Houston, TX 77056

Call to Reserve Hotel Room: (800) 228-9290. *Specify: JW Marriott Houston, APICS 6 Pack Conference. The code is STCSTCA.* Special Conference Room Rate is \$130/night plus taxes. You must reserve your room by February 7, 2008 to get the conference rate.

Company Contacts

<u>Company</u>	<u>Contact</u>
Agilent Technologies	Greg Kruger
Air Products and Chem – Pueblo	Ted Freel
Boyd Lighting Company	Cory Brown
CEA Technologies	Eric Sherraden
Colorado Springs Utilities	Mike Heath
Colorado State Univ. – Pueblo	Prof. Peter Billington
Entegris	Keith Midcap
FedEx	Doug Hasler
Goodrich	William Lawless
Intel	Greg Halterman
MAM-A	Quinn Lake
Minco Manufacturing	Margaret Perry
Oracle	Michael Schubert
Plasmon LMS	Mark Bachman
Pueblo Comm. College	Madelyn Bruning
QCMD	Ron Neely
Schlage Lock	Alta Heckler
Springs Fabrication Inc.	Gary Lieser
Synthes USA	Janet Rose
Trane Company	Mike Storm
UCCS	Dr. Mel Anderson
USAFA	Prof. Jim Lowe
Western Forge	Jim Souturas

If you are interested in becoming a company contact or have any questions regarding this program, please call the APICS voice mail at 578-1225 or email Michele Tubbs at newsletter@apicspikespeak.org.

About this Publication

The Pikes Peak APICS chapter newsletter is published monthly as a service to its members and non-members. Its purpose is to inform them of the chapter's activities and to provide information to help them become more able practitioners in the field of operations/resource management. We strongly encourage articles and input from our readers. If you have any suggestions, comments, or critiques, or if you have a change of address or you do not receive this newsletter, please contact Michele Tubbs at newsletter@apicspikespeak.org or call 578-1225.

APICS Pikes Peak Chapter Mission Statement

To be a premier source of education and information in the operations and materials management field within southern Colorado.

Pikes Peak Chapter Board of Directors

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About the Speaker, cont'd.

(Continued from page 1)

manufacturing, marketing, financial control, policy, and governance initiatives. He has raised capital, led acquisitions and divestitures, start-ups and shut-downs, completed foreclosure purchases and led businesses through Chapter 11 to solvency. He is presently an independent consultant working with manufacturing firms in revitalization engagements, including operations, marketing and innovation.

Dave's passion is manufacturing, which he believes is a critical wealth-creation element in our economic system. He leads The Manufacturing Task Force, operating out of Colorado Springs, and is on the Board of Directors for The Coalition for a Prosperous America, conducting economic education through Town Hall meetings focused on revitalization in tradable goods production. While acknowledging the challenges presented by outsourcing and offshore operations, Dave believes that careful nurturing and management of intellectual property can provide smaller domestic enterprise with competitive advantage. He believes that there are as many opportunities as ever to be rewarded for innovation, and he seeks to create macro- and micro-level results.

Dave was born in Flint, Michigan. He grew up around the auto industry in Detroit. Afterwards, he spent fifteen years with PPG Industries, in a variety of domestic and international financial and operating roles. As a second career, he built an electronics assembly business from one location with fourteen people to six locations with 800 people. Dave's undergraduate degree is in economics and his master is in business administration; both degrees are from Harvard.



Pikes Peak Chapter

*P.O. Box 486
Colorado Springs, CO 80901
Phone: (719) 578-1225*

APICS Pikes Peak Chapter Calendar of Events

January 2008

- 21 Registration deadline for APICS/NAPM joint professional development meeting
- 24 APICS/NAPM joint professional development meeting presented by Dave Anderson at the Antlers Hotel

February 2008

- No professional development meeting scheduled
- 25 Registration and payment deadline for weekly Certified Supply Chain professional (CSCP) class

March 2008

- 17 Registration and payment deadline for Basics of Supply Chain Management (BSCM) class
- 17 Certified Supply Chain Professional (CSCP) weekly class begins this week
- 17 Registration and payment deadline for alternate Saturday CSCP class
- 17 Registration and payment deadline for Just-in-Time (JIT) class
- 24 Registration and payment deadline for Detailed Scheduling and Planning (DSP) class
- 31 Basics of Supply Chain Management (BSCM) class begins this week
- 31 Just-in-Time (JIT) class begins this week