



www.apicspikespeak.org

January 2009

Volume 14, Issue 3

*From the Top
Highlights:*

- Join us on Tuesday, January 13, 2009 when we'll visit Aeroflex. Electrical engineers and materials personnel will be guiding the tours.
- APICS will hold a regional conference in Dallas in February. See page 2 to find out more.
- CPIM, CSCP, and LEW classes have been planned for 2009. See pages 3 and 4 for more information.

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Plant Tour Aeroflex Inc.

Founded in 1937 and now with 2,600 employees worldwide, Aeroflex is a leading worldwide provider of highly specialized test and measurement equipment and micro-electronic solutions. Its products support communication systems, networks, and automatic test systems.

Aeroflex Colorado Springs offers a variety of HiRel microelectronics for aerospace and defense applications, as well as Clock Generators, Databuses, LVDS, 16-bit Logic, MSI Logic, Memories, FPGAs, Microcontrollers, Microprocessors, LEON Microprocessors and Transceivers and a SpaceWire Family of Transceivers, IP and Routers.

Aeroflex Colorado Springs Circuit Card Assembly capabilities consist of full assembly, test, and coat in a high mix/low to medium volume operation. The Colorado Springs facility specializes in customer owned tooling services, customer furnished tooling, assembly, and test services. This location can assemble plated through hole, including simple and complex surface mount. Customers can provide Aeroflex with the logic and circuit design and a bill of materials, and it will procure, qualify, and assemble.

January Plant Tour

Date: Tuesday, January 13, 2009

Location: Aeroflex Inc.
4350 Centennial Blvd
Colorado Springs, CO 80907
(SW Corner of Centennial Blvd and Garden of the Gods Rd)

Time: Registration and Networking: 5:00 p.m.
Presentation and Tours: 5:10 p.m.
Dinner: 6:15 p.m.

Register one of three ways by Friday, January 9, 2009:

(Please mention your club/bread/chip choice)

- Paypal thru our web site (www.apicspikespeak.org)
- Call the APICS voice mail at (719) 578-1225
- Email Michele Tubbs at newsletter@apicspikespeak.org

Dinner: Box lunches will be provided by Jimmy John's Gourmet Sandwiches. Please see page 5 for dinner choices.

Cost: \$24.00 At the Door
\$20.00 Prepaid/PayPal thru web site
\$12.00 Full-time students

President's Corner

By the time you read this it will be almost 2009, but I am writing in December, only days after another major employer of manufacturing and operations professionals has released a significant number of employees. On behalf of your APICS Pikes Peak Board of Directors, I wish to express our sympathy and concern for the welfare of all those impacted by this and other personnel cuts in our region.

In November, the New York Times reported that the jobless rate for the U.S. was at its highest in 14 years. This makes the job search more difficult than usual. Many companies have implemented hiring freezes. There is a lot of advice available and I am not an expert on this, but there is one specific tool that seems to be recommended by almost everybody. That tool is networking. Staying connected to former employers, colleagues, other professionals in your line of work, and even friends can result in leads that you might not get any other way.

Networking can and should be accomplished in many ways; from staying in touch one-on-one with the people in your Rolodex, to joining professional associations, clubs, and net-

working groups. Your local chapter of APICS is one such professional association to which you should stay connected. It certainly should not be the only networking you do, but it fits quite well into the list of potential networking opportunities.

I'd like to think that I got my present job on my credentials alone, but I expect that the person who interviewed me discovered something in my resume that prompted him to ask another employee if they knew me. As a result, my network probably played a role in landing this job.

We have several professional developments events in the works for 2009. I encourage you to attend our plant tour of Aeroflex and take advantage of the opportunity to build your network. You never know what can come of it.

We wish you and yours a healthy and prosperous New year and we hope to see you at Aeroflex.



Don Simpson, CPIM, CSCP

APICS Regional Conference February 6 and 7, 2009

APICS will hold its annual regional conference in Dallas on February 6 and 7, 2009. It will be hosted by the North Texas APICS Chapter. The conference will focus on Supply Chain Management and Purchasing.

Supply Chain Management and Planning

Supply Chain Management (SCM) simply put is about delivering value. This year, there will be seven sessions that address SCM and Planning. These tracks are designed to help you better understand and improve your supply chain strategies and processes. The following will be covered in the conference:

- How to Implement and Sustain the Demand Planning Process
- Key Steps Towards Ensuring Success of your SCM/ERP Implementation
- Back to Basics - Feed the System Right!
- The Negative Impact of Money on the Supply Chain
- How to Determine and Sustain Key MPS-MRP-DRP Planning Factors
- CSCP: Tying Supply Chain Mgmt, Inventory and Purchasing for Better Operations
- An Adventure Simulation Team Workshop

Purchasing

All organizations buy. However, the most successful companies look at Purchasing as strategic competency. This year, there will be six sessions that focus on key strategies and best practices in Purchasing. These topics will challenge and help alter your paradigms on Purchasing:

- Applying Theory of Constraints (TOC) Thinking Process to Service Industry Problem Solving
- BuyDeck: A Vendor Management Tool

- Vendor Strategies for Lean Supply
- Supplier Value Improvement Process
- Collaborative Purchasing Strategy
- Customers and Demand are Perishable

The conference will be held at the Hilton DFW Lakes Executive Conference Center. Its web site is www.hiltontdfwlakescc.com. You may reserve a room for the conference at (800) 984-1344. The special conference room rate is \$154/night plus taxes. You must reserve your room by January 22, 2009 to get the conference rate. Specify APICS or group code 2AK.

The conference web site is www.6packed.org. To register for the conference, go to the North Texas APICS web site at www.ntxapics.org and click Seminars on the left-hand side. If you need more information, you can contact Karen Mixon-Dowdy, CPIM at karend@mcdonald-tech.com or phone her at (972) 869-7108.

Full (2-Day) Conference	One-Day Conference
Early Registration: \$495	Early Registration: \$325
Late Registration: \$545	Late Registration: \$375
Early Registration Ends January 22, 2009	
Pay for 4 people from your company and send the 5th person FREE!	

Education News

The Pikes Peak Chapter offers review classes for CPIM (Certified in Production and Inventory Management) and CSCP (Certified Supply Chain Professional). Also offered is a Lean Enterprise Workshop Series.

CPIM

The following five modules are covered in the CPIM certification: (For details on each module, please visit our web site at www.apicspikespeak.org).

- Basics of Supply Chain Management
- Master Planning of Resources
- Detailed Scheduling and Planning
- Execution and Control of Operations
- Strategic Management of Resources

CSCP

The CSCP learning system is organized into the following four modules: (For details on each module, please visit our web site at www.apicspikespeak.org).

- Supply Chain Management Fundamentals
- Building Competitive Operations Planning and Logistics
- Managing Customer and Supplier Relationships
- Using Information Technology to Enable Supply Chain



Mike Heath, CFPIIM

Lean Enterprise Workshop Series

The APICS Lean Enterprise Workshop (LEW) series is organized to enable you to approach the lean transformation process systematically. Using scenarios from a fictitious company, Murphy's Toys, you will be tasked with finding lean solutions to a myriad of challenges. This method will provide you with the flexibility to immediately customize what you've learned and implement lean principles at your own organization. Workshops include:

- Introduction
- Lean Culture
- Value Stream Mapping
- Stability and Process Improvements
- Just-in-Time
- Measuring
- Sustaining

Course	Start Date (week of)	End Date (week of)	Registration and Payment Deadline	Course Price (Includes Exam) Members / Non-Members (Includes Membership)
Strategic Management of Resources (SMR)	Jan 19, 2009	Mar 16, 2009	Jan 5, 2009	\$495 / \$655
Master Planning of Resources (MPR)	Jan 19, 2009	Mar 9, 2009	Jan 5, 2009	\$495 / \$655
Certified Supply Chain Professional (CSCP)	Mar 16, 2009 (weekday option) Meets weekly from 6 p.m. to 9 p.m. or	June 15, 2009	Mar 2, 2009	\$1,650 / \$1,810
Certified Supply Chain Professional (CSCP)	Apr 4, 2009 (Saturday option) Meets bi-weekly from 8 a.m. to 4 p.m.	June 13, 2009	Mar 20, 2009	\$1,650 / \$1,810
Detailed Scheduling and Planning (DSP)	Apr 6, 2009	June 8, 2009	Mar 23, 2009	\$495 / \$655
Basics of Supply Chain Management (BSCM)	TBA Sept 2009	TBA Nov 2009	TBA Aug 2009	\$495 / \$655
Execution and Control of Operations (ECO)	TBA Sept 2009	TBA Nov 2009	TBA Aug 2009	\$495 / \$655
Lean Enterprise Workshop Series (LEW)	Contact education@apicspikespeak.org to schedule the LEW series at your location			\$800 / \$980

Class Details

Class Size

The CPIM courses and the LEW Workshop require a minimum of five students. The CSCP class requires a minimum of four students. Courses not meeting the minimum enrollment will be rescheduled.

Class Materials

CPIM course materials include a Participant Workbook, CD of Practice Exam Questions, Reprints book, CPIM Exam Voucher, and a coupon for a free Professional Development Meeting. In addition, first-time students also receive a CPIM Exam Content Manual and an APICS Dictionary.

The CSCP course includes the CSCP Learning System materials, copies of all instructor overheads, and an exam voucher.

The LEW Workshop includes workshop materials. Those attending all the workshops will receive a Lean Certificate of Completion issued by APICS corporate.

Cancellation Policy

Cancellations of course registrations with full refunds are allowed no later than one week (seven days) before the first class meeting. Cancellations less than seven days before the event carry a \$50 cancellation fee. Cancellations received on or after the date of the first class meeting (no shows) carry a \$100 cancellation fee. To process a cancellation, contact Mike Heath at education@apicspikespeak.org or call 719-668-8035.

Additional Public Classes

Additional classes outside the tentative schedule can be requested. Contact Mike Heath at education@apicspikespeak.org or call 719-668-8035 for more information. You may also submit a Class Interest form at our web site at www.apicspikespeak.org/Surveys%20html/apics_education_class_waiting.html.

Class Locations

Students may offer to host classes at their place of employment. To keep our prices low, the Pikes Peak Chapter does not rent classroom facilities. We have always relied on our students to offer classroom space, and this policy has been very successful for us. Please help us to keep our prices as low as possible by hosting classes where you work.

Registration and Payment

There are two ways to register for a course. The easiest way is through our website, www.apicspikespeak.org. Go to the Class Schedule page and click on the Register link for the course you wish to take. You will be asked to pay using your credit card. Payments are processed securely via PayPal.

If you do not want to pay by credit card, you may email your registration to education@apicspikespeak.org and mail your payment to APICS Pikes Peak Chapter, PO Box 486, Colorado Springs, CO 80901. We accept checks, money orders, or approved company purchase orders. You may also email a copy of your purchase order to education@apicspikespeak.org.

Please indicate the course, your preferred evening (or Saturdays), and whether your company would be willing to host the class.

Payment for courses cancelled due to insufficient numbers of students will be promptly refunded. All payments must

be received by the registration deadline of the course.

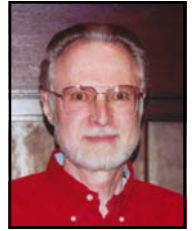
Saturday Classes

If you are interested in attending Saturday classes instead of weekday classes, you can indicate your interest by emailing education@apicspikespeak.org or by clicking the Class Interest/Waiting List link on our website at www.apicspikespeak.org under Education and Class Schedule.

If CPIM classes were offered on Saturdays, it would require three full Saturdays for a typical CPIM course. These may be scheduled for alternate weekends rather than consecutively.

Special CPIM Certification Maintenance Pricing

CPIM holders who need Certification Maintenance points may attend CPIM review courses at reduced prices. These students receive three hours of Continuing Education (CE) credit for each class session attended. Certification Maintenance students who bring their own student materials and who do not require an exam voucher may attend CPIM review courses for the special price of \$160.



Mike Heath, CFPIIM

More Information on CSCP

CSCP Review Course

The Pikes Peak Chapter will offer a CSCP review course to prepare students for the June 2009 exam. The exact day has not been announced. Classes will meet on a weekday evening or for alternate Saturdays.

Becoming a CSCP Candidate

The CSCP examination is available to individuals who have relevant work experience and education. To be eligible for the CSCP exam, a candidate must meet one of the following criteria:

- Bachelor's degree or equivalent, plus two years of related business experience
- CPIM, CFPIIM, CIRM, or C.P.M. designation plus two years of related business experience
- Five years of related business experience.

CSCP Exam Date	Eligibility Application Deadline	Exam Registration Deadline
June 2009	TBA	TBA

CSCP Self-Study

If you prefer to self-study for the CSCP, we can provide the CSCP Learning System to students in the Pikes Peak and southern Colorado region at discounted prices. Contact Mike Heath for details.

Company Contacts

<u>Company</u>	<u>Contact</u>
Agilent Technologies	Greg Kruger
Air Products and Chem – Pueblo	Ted Freel
Boyd Lighting Company	Cory Brown
CEA Technologies	Eric Sherraden
Colorado Springs Utilities	Mike Heath
Colorado State Univ. – Pueblo	Prof. Peter Billington
Entegris	Keith Midcap
FedEx	Doug Hasler
Goodrich	William Lawless
Minco Manufacturing	Margaret Perry
Oracle	Michael Schubert
Plasmon LMS	Mark Bachman
Pueblo Comm. College	Madelyn Bruning
Synthes USA	Janet Rose
Trane Company	Mike Storm
USAFA	Prof. Jim Lowe
Western Forge	Jim Souturas

If you are interested in becoming a company contact or have any questions regarding this program, please call the APICS voice mail at 578-1225 or email Michele Tubbs at newsletter@apicspikespeak.org.

Membership News

The APICS Pikes Peak Chapter currently has 67 members. I would like to welcome our newest members. They are: **Kalen Franklin** from Ace Hardware, **Janice McLemore** from Honeywell Technology Solutions and **Al Mastrangelo** from Honeywell Technology Solutions.



Michele Tubbs, CPIM

Job Openings

If your company has an open position, you may advertise it on our local website for free. Job openings of local companies on the Front Range are posted as a service of the APICS Pikes Peak Chapter for our members and supporters. If your company is interested in posting a position on our website, please email webmaster@apicspikespeak.org. Please include a URL link, an attached MS Word or text file, or a pdf file.

Pikes Peak Chapter Board of Directors

President

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president@spicspikespeak.org

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newsletter@apicspikespeak.org

Dinner Choices for Aeroflex Tour

Dinner choices provided by Jimmy John's Gourmet Sandwiches:

- **Smoked Ham Club** with provolone cheese, lettuce, tomato, and mayo
- **Billy Club** with roast beef, provolone cheese, Dijon mustard, lettuce, tomato, and mayo
- **Italian Night Club** with genoa salami, Italian capicola, smoked ham, and provolone cheese all topped with lettuce, tomato, onion, mayo, and Italian vinaigrette
- **Hunter's Club** with medium rare roast beef, provolone, lettuce, tomato, and mayo
- **Country Club** with turkey breast, smoked ham, provolone, lettuce, tomato, and mayo
- **Beach Club** with turkey breast, provolone cheese, avocado spread, sliced cucumber, sprouts, lettuce, tomato, and mayo
- **Veggie Club** with double provolone, avocado spread, sliced cucumber, alfalfa sprouts, lettuce, tomato, and mayo
- **Bootlegger Club** with roast beef, turkey breast, lettuce, tomato, and mayo
- **Club Tuna** with provolone, sprouts, cucumber, lettuce, and tomato
- **Club Lulu** with turkey breast, bacon, lettuce, tomato, and mayo
- **Ultimate Porker** with smoked ham, bacon, lettuce, tomato, and mayo

Please include whether you would like seven grain whole bread or homemade french bread on your sandwich. Also, include your choice of chips: Kettle cooked, BBQ, Jalapeno, or Salt & Vinegar.

All dinner choices include club, choice of chips, giant cookie, pickle spear, water, and soda.



Pikes Peak Chapter

*P.O. Box 486
Colorado Springs, CO 80901
Phone: (719) 578-1225*

APICS Pikes Peak Chapter Calendar of Events

January 2009

- 5 Registration and payment deadline for Strategic Management of Resources (SMR) class
- 5 Registration and payment deadline for Master Planning of Resources (MPR)
- 9 Registration deadline for plant tour at Aeroflex
- 13 Plant tour of Aeroflex (5:00 p.m.)
- 19 Strategic Management of Resources (SMR) class begins this week
- 19 Master Planning of Resources (MPR) class begins this week
- 22 Registration deadline for Dallas Regional Conference

February 2009

No Professional Development Meeting planned

March 2009

- 2 Registration and payment deadline for Certified Supply Chain Professional (CSCP) weekday class
- 16 Certified Supply Chain Professional (CSCP) weekday class begins this week
- 20 Registration and payment deadline for Certified Supply Chain Professional (CSCP) Saturday class
- 23 Registration and payment deadline for Detailed Scheduling and Planning (DSP) class