



November 2006

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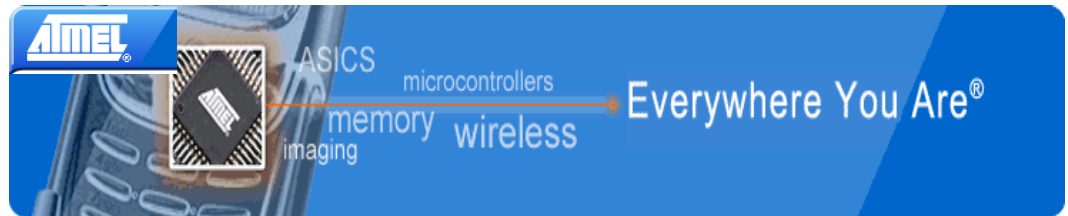
**From the Top Highlights:**

- Join us in November for a plant tour of Atmel Corporation. We hope you'll be able to join us to see this state-of-the-art facility.
- More CPIM classes are planned for this fall. See page 3 for details.
- An instructor-led CSCP class is coming! See page 4 for more information.

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## Plant Tour Atmel Corporation



Founded in 1984, Atmel is a worldwide leader in the design and manufacture of microcontrollers, advanced logic, mixed-signal, nonvolatile memory, integrated circuits (ICs) and radio frequency (RF) components. Leveraging one of the industry's broadest intellectual property (IP) portfolios, Atmel provides electronics systems manufacturers with complete system solutions. This enables its customers to lead the markets they serve with electronic products that are smaller, smarter, more cost-effective and versatile than ever before. Consequently, companies that drive global innovation choose Atmel.

Atmel maintains its competitive edge in process technology evolution and product innovation by means of an on-going program of research and development, undertaken in collaboration with leading universities and key clients. Through its network of R&D, design, manufacturing, engineering, sales and distribution facilities in over 60 countries, Atmel is committed to a customer-oriented approach.

**Directions**  
Take I-25 to Circle Dr (Exit 138). Go west and turn left on Venetucci Blvd. Turn right onto E Cheyenne Mountain Blvd. End at 1150 E Cheyenne Mountain Blvd.

**Required for the Tour:** Be 18 years of age or older and have a current photo ID (Driver's License)

November Plant Tour

**Date:** Tuesday, November 14, 2006

**Location:** Atmel Corporation  
1150 E Cheyenne Mtn Blvd  
Colorado Springs, CO

**Time:** Registration: 5:30 p.m.  
Dinner: 6:00 p.m.  
Tour: 6:45 p.m.

**Call the APICS voice mail at (719) 578-1225 or email Kevin Stone at [stonek@synthes.com](mailto:stonek@synthes.com) for reservations.**

**Deadline: 12:00 p.m., Friday, November 10, 2006**  
**Register soon as space is limited. (Space is limited to 40 people.)**

If you must cancel, please do so by the deadline or you will be billed for dinner. Substitutions accepted until the tour begins.

**Dinner:** Deli boxed lunches with turkey, ham, beef, pastrami, or cheese with chips, fruit salad, cookie, and condiments.

**Cost:** \$20.00 At the Door  
\$17.00 Prepaid/PayPal  
\$10.00 Students

# President's Corner

This year marks APICS' 49<sup>th</sup> year of existence. From the beginning, APICS has been about education, training, and certification. The association's mission statement is:

*APICS builds operations management excellence in individuals and enterprises through superior education and training, internationally recognized certifications, comprehensive resources, and a worldwide network of accomplished industry professionals.*

Over the years, APICS has offered a wide variety of training programs and certifications. The Certified in Production and Inventory Management (CPIM) is widely recognized as the premier certification for operations professionals. Since 1973, the CPIM program has educated more than 75,000 manufacturing professionals on essential terminology, concepts, and strategies related to demand management, procurement and supplier planning, material requirements planning, capacity requirements planning, sales and operations planning, master scheduling, performance measurements, supplier relationships, quality control, and continuous improvement. Locally, your Pikes Peak Chapter has offered review classes for CPIM certification, as well as classes in fundamentals of inventory and production and seminars on various topics.

Last year, APICS launched the Certified Supply Chain Professional (CSCP) program which is a new industry

educational and certification program created to meet the rapidly changing needs of the supply chain management field. Certification classes for this new program are available from our chapter.

Below, you will find information about a conference hosted by APICS Region 6. Region 6 encompasses Arkansas, Colorado, Louisiana, Oklahoma, Mexico, New Mexico, and Texas. This is an excellent opportunity for you and your management to attend an event addressing a number of timely topics at a relatively low cost. Consider attending this educational and informative event.

Finally, it is not too late to register for the APICS International Conference and Exposition to be held in Orlando in October. Last year I attended my first International Conference and was amazed at the wide variety of informative sessions to choose from. I am attending again this year and look forward to attending for years to come.

I have benefited greatly every time I have availed myself of APICS offerings. I encourage you to take advantage of the many opportunities for training, certification, and gaining information about your profession.

See you at Atmel in November!



Don Simpson, CPIM, CSCP

## APICS Six-Packed Conference to be Held in Houston

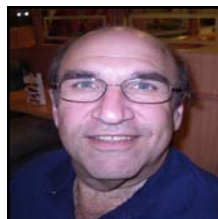
APICS Region 6 proudly presents the 3rd annual APICS Six-Packed Conference in exciting, Houston, Texas on February 16 and 17, 2007. This year's conference features over 45 sessions presented by recognized supply chain leaders covering 5 tracks. They are:

- Lean Manufacturing (2 day certificate program)
- Oil and Gas Supply Chain
- Supply Chain Management (including Top Management Sessions)
- Practical Applications of Today's Tools
- Continuous Manufacturing

The conference will be held at the Hyatt Regency Hotel in Houston. Early registration is \$445 and late registration is \$495. Early registration will end on January 25, 2007. The special conference room rate is \$127 a night. Please reserve your room by January 25, 2007 to get the conference room rate.

To register for the conference, contact Karen Mixon-Dowdy at [karend@mcdonald-tech.com](mailto:karend@mcdonald-tech.com) or phone 972-869-7108.

## Board of Directors Welcomes New Member



Steve Cohen

The Pikes Peak Chapter would like to welcome our newest member, Steve Cohen, to the board of directors. Steve has offered to help the chapter as the V.P. of Membership.

Steve is an account manager/buyer with Western Scrap Processing, Inc. He previously was with Photo Stencil in Colorado Springs for nine years. He also has worked for Chippewa Shoe Company in Chippewa Falls, Wis. He developed specialty footwear for the fire industry. In addition, he was on the committee for writing new specifications for NFPA (National Fire Protection Association). He also helped develop and write specifications for CAL-OSHA in California for the fire industry. He worked in that area for over 16 years.

Steve is married and has two children; Stacy who is 25 and Scott who is 21. His wife works for Progressive Insurance. Steve recently had gastric bypass surgery and has lost over 100 lbs. In his spare time, Steve is a group support leader for seven gastric bypass groups.

# CPIM Education News



The following five modules are covered in the Certified in Production and Inventory Management (CPIM) certification: (For details on each module, please visit our web site at [www.apicspikespeak.org](http://www.apicspikespeak.org)).

- Basics of Supply Chain Management
- Master Planning of Resources
- Detailed Scheduling and Planning
- Execution and Control of Operations
- Strategic Management of Resources

## Classes

The Pikes Peak chapter offers CPIM review classes to members and to the public. These classes require a minimum of five students per class in order to cover expenses. In addition, the chapter must receive payment at least two weeks prior to the first class session so that class materials can be ordered.

A certificate of completion will be awarded to each student attending at least 75% of the scheduled class sessions (6 sessions for 8 week classes, 7 sessions for 9 week classes).

## Exams

CPIM exams are delivered using computer-based testing. The Promissor Company delivers these exams for APICS. Locally, these exams are available at the Promissor location on Forge Drive. Each CPIM exam costs \$110 for APICS members or \$145 for non-members, payable to APICS Society. Your CPIM instructor can provide information on how to register for your exams.

## Payment

CPIM classes are \$340 for APICS members. Non-members may purchase a one-year membership (\$130 value) along with a class for the bundled price of \$455, or purchase a class without a membership for \$390. Payment is due two weeks prior to the first class session. Payment may be made by cash, check, money order, or approved corporate purchase order payable to the APICS Pikes Peak Chapter, PO Box 486, Colorado Springs, CO 80901. Also, we can accept registration and payment for all courses on our web site at [www.apicspikespeak.org](http://www.apicspikespeak.org). We have established a secure page that can accept payment by any card acceptable to PayPal.

Payment for courses cancelled due to insufficient numbers of students will be promptly refunded. All payments must be received by the registration deadline of the course.

## Withdrawal

CPIM students can withdraw for a full refund prior to the second class session with study materials returned in good condition. After that time, no refunds will be given. CPIM students wishing to withdraw may do so by notifying the instructor or Mike Heath, CFPIM prior to the second class meeting.

## Additional Public Classes

Additional public classes outside the tentative schedule can be requested, providing the five student minimum is met.

## Corporate Classes

The Pikes Peak chapter can offer private classes to companies at negotiated prices. A minimum class size of five students applies.

## Registration

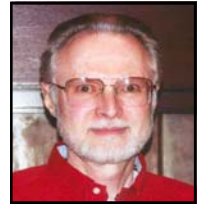
Please contact Mike Heath at (719) 668-8035 or email him at [mheath@csu.org](mailto:mheath@csu.org) if you are interested in taking a class this fall or to get information on other APICS education offerings.

## CPIM Classes Planned

Basics of Supply Chain Management (BSCM): The planned September BSCM course was cancelled because the required minimum registration was not achieved. We plan to offer BSCM again in January 2007. Watch for details in our newsletter or at our website, [www.apicspikespeak.org](http://www.apicspikespeak.org).

Detailed Scheduling and Planning (DSP): A class has been in session at Synthes since August. Watch for details of a future offering of this course in our newsletter or check our website.

Execution and Control of Operations (ECO): We plan to offer ECO in January 2007, following completion of the current DSP course. Watch for details in a future newsletter or check our website.



Mike Heath, CFPIM

## APICS Class Schedule

Course	Location	Starting Date	Registration Deadline
Certified Supply Chain Professional (CSCP)	TBD	November 2006	October 18, 2006
Basics of Supply Chain Management (BSCM)	TBD	January 2007	TBD
Execution and Control of Operations (ECO)	TBD	January 2007	TBD

# Certified Supply Chain Professional (CSCP) Education News

The Certified Supply Chain Professional (CSCP) program is a new industry educational and certification program created to meet the rapidly changing needs of the supply chain management field.

From the manufacturing to the service industry, regardless of whether a company is serving business or consumer markets or is for profit or not-for-profit, the increasingly important role of supply chain management is affecting all organizations. Customers already expect good quality at low prices, and speed of delivery is becoming more important. As a result, effective supply chain management has become essential to successfully compete in today's global marketplace.

The CSCP program takes a broad view of the field, extending beyond internal operations to encompass all the steps throughout the supply chain—from the supplier, through the company, to the end consumer—and provides you with the knowledge to effectively manage the integration of these activities to maximize a company's value chain.

## The CSCP Learning System

The learning system is organized into the following four modules: (For details on each module, please visit our web site at [www.apicspikespeak.org](http://www.apicspikespeak.org)).

- Supply Chain Management Fundamentals
- Building Competitive Operations Planning and Logistics
- Managing Customer and Supplier Relationships
- Using Information Technology to Enable Supply Chain Management

## CSCP Examination

To earn the CSCP designation, an individual must pass one, four-hour comprehensive exam. The exam will consist of 175 multiple-choice questions and will be delivered via paper-and-pencil on December 2, 2006 and in March 2007 in the Denver area. The exam costs \$550 for members or \$700 for non-members.

## Becoming a CSCP Candidate

The CSCP examination is available to individuals who have relevant work experience and education. To be eligible for the CSCP exam, a candidate must meet one of the following criteria:

- Bachelor's degree or equivalent, plus two years of related business experience
- CPIM, CFPIM, CIRM, or C.P.M. designation plus two years of related business experience
- Five years of related business experience.

## CSCP Review Course

The planned September course has been cancelled due to insufficient enrollment. (We require a minimum of three students). We plan to offer CSCP again starting in November to prepare for the anticipated March 2007 exam.

The Pikes Peak Chapter will offer an instructor-led CSCP preparation course starting this November. We can offer this either as 13 weekly three-hour classes from 6:00 – 9:00 in the evening or as 5½ eight-hour classes on alternate Saturdays.

The Pikes Peak Chapter has not offered all-day Saturday classes in the past, so this will be a test of your interest in this scheduling option. These classes must begin no later than November 6 for the 13 weekly evening classes or December 2 for the six Saturday class meetings. This schedule assumes the CSCP exam will be given early in March 2007.



Mike Heath, CFPIM

When you register for the CSCP course, please indicate which scheduling format you prefer, which evenings you are available for classes, and whether your company would be willing to host the course – all in addition to your name, contact information, membership status, and payment. Because of the logistics of determining which scheduling format we will use, we must have your paid registration by October 18, 2006.

## Cost

The cost for the CSCP preparation course will be \$925 for APICS members or \$1050 for non-members. The non-member price includes a one-year membership in the APICS Pikes Peak Chapter. All payments must be received by the registration deadline date for the course. Payment for courses cancelled due to insufficient numbers of students will be promptly refunded.

## Cancellation of CSCP Registration

CSCP cancellations of course registrations with full refunds are allowed no later than one week (seven days) before the first class meeting. Cancellations less than seven days before the event carry a \$50 cancellation fee. Cancellations received on or after the date of the first class meeting (no shows) carry a \$100 cancellation fee. To process a cancellation, you must contact Mike Heath at [mheath@csu.org](mailto:mheath@csu.org) or call (719) 668-8035.

## Self-Study

If you prefer to self-study for the CSCP, we can provide the CSCP Learning System to students in the Pikes Peak and southern Colorado region at discounted prices. Contact Mike Heath for details.

## Course Registration

You may register by contacting Mike Heath at (719) 668-8035 or via email at [mheath@csu.org](mailto:mheath@csu.org), and mailing your payment to APICS Pikes Peak Chapter, PO Box 486, Colorado Springs, CO 80901. Payment may be by check, money order, or approved company purchase order. All payments must be received by the registration deadline of the course.

## On-Line Registration by Credit Card

Effective July 1, 2006, we can accept registration and payment for all courses on our web site at [www.apicspikespeak.org](http://www.apicspikespeak.org). We have established a secure page that can accept payment by any card acceptable to PayPal.

# Company Contacts



Mike Long

<u>Company</u>	<u>Contact</u>
Agilent Technologies	Greg Kruger
Air Products and Chem (Pueblo)	Ted Freel
Atmel	Elizabeth Leslie
Boyd Lighting Company	Cory Brown
CEA Technologies	Eric Sherraden
Colorado Springs Utilities	Mike Heath
Colorado State Univ. – Pueblo	Prof. Peter Billington
Entegris	Keith Midcap
Goodrich	William Lawless
Intel	Greg Halterman
MAM-A	Quinn Lake
Oracle	Michael Schubert
Plasmon LMS	Mark Bachman
Pueblo Comm. College	Madelyn Bruning
QCMDI	Ron Neely
Sanmina-SCI	Monica Lammert
Schlage Lock	Alta Heckler
Synthes USA	Janet Rose
Trane Company	Mike Storm
UCCS	Dr. Mel Anderson
USAFA	Prof. Jim Lowe
Western Scrap	Steve Cohen
Western Forge	Jim Souturas

If you are interested in becoming a company contact or have any questions regarding this program, please call Mike Long at (719) 473-7520 or email him at [mikel@magnumtool.com](mailto:mikel@magnumtool.com).

## Program News

The chapter has some exciting programs planned for the upcoming 2006-2007 year! We have an upcoming plant tour and informative professional development meetings planned. In November, we will have a plant tour of Atmel Corporation. January's joint ASQ (American Society for Quality) meeting will be presented by Andrew Sleeper, a statistician, who will explain how to read through numbers presented to you. In March, we will have a joint meeting with ISM (Institute for Supply Management which was formerly NAPM—National Association of Purchasing Management). I hope that you will plan to attend the Pikes Peak Chapter's local events.



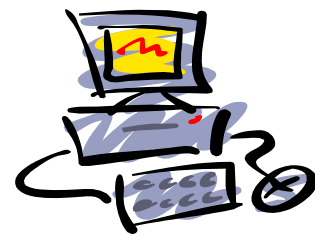
Kevin Stone

# Pikes Peak Chapter Board of Directors

<b>President</b>	Don Simpson, CSCP, CPIM	481-4833
		<a href="mailto:don.simpson@afscn.com">don.simpson@afscn.com</a>
<b>Secretary/Treasurer</b>	Vickie Anderson	
		<a href="mailto:v.anderson@netscape.com">v.anderson@netscape.com</a>
<b>V.P. Education</b>	Mike Heath, CFPIM	Co Springs Utilities 668-8035
		<a href="mailto:mheath@csu.org">mheath@csu.org</a>
<b>V.P. Programs</b>	Kevin Stone	Synthes 481-5329
		<a href="mailto:stonek@synthes.com">stonek@synthes.com</a>
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		<a href="mailto:webmaster@apicspikespeak.org">webmaster@apicspikespeak.org</a>
<b>Director of Company Contacts</b>	Mike Long	Magnum Tool Co. 473-7520
		<a href="mailto:mikel@magnumtool.com">mikel@magnumtool.com</a>
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<b>Newsletter Editor</b>	Michele Tubbs, CPIM	
		<a href="mailto:hmgatubbs@netzero.net">hmgatubbs@netzero.net</a>
<b>V.P. of Membership</b>	Steve Cohen	Western Scrap 491-8984
		<a href="mailto:steve@westernscrap.com">steve@westernscrap.com</a>

## Have Your Newsletter Emailed

You can have your newsletter emailed to you instead of a copy mailed. You'll also receive it days in advance of the mailed version! If interested, email Michele Tubbs at [hmgatubbs@netzero.net](mailto:hmgatubbs@netzero.net).



The newsletter is saved in the .pdf format and can be opened with Adobe Acrobat Reader. If you do not have Adobe Acrobat Reader on your computer, you can download it for free from [www.adobe.com](http://www.adobe.com).

The chapter will also have the newsletter on its web site at [www.apicspikespeak.org](http://www.apicspikespeak.org).



Pikes Peak Chapter  
P.O. Box 486  
Colorado Springs, CO 80901  
Phone: 719-578-1225

**We're on the Web!**  
[www.apicspikespeak.org](http://www.apicspikespeak.org)

## APICS Pikes Peak Chapter Calendar of Events

### November 2006

- 10 Registration deadline for plant tour at Atmel Corporation
- 14 Plant tour at Atmel Corporation (5:30 p.m.)
- 14 Board of Directors meeting after plant tour

### December 2006

No professional development meeting scheduled

### January 2007

- 10 Joint professional development meeting with ASQ presented by Andrew Sleeper on "How to Lie with Statistics"

### February 2007

No professional development meeting scheduled

### March 2007

- 22 Joint professional development meeting with ISM (Institute for Supply Management) at the Antler's Hotel