



www.apicspikespeak.org

November 2007
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From the Top
Highlights:

- Join us on November 14th at the Clarion Hotel when we'll have a joint meeting with ASQ (American Society for Quality). Colin Gray will present "ISO 9001:2008 - Only a Year Away".
- If you are interested in taking a tour of the Drake Power plant, please let us know. More information about this is on page 2.
- Our 2007-2008 class schedule is out! See page 4 for details.

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ISO 9001: 2008 – Only a Year Away

ISO (International Standards Organization) 9001: 2008 is only a year away. The current version of ISO 9001, the DIS (Draft International Standard), will be voted on in January for publication in 2008. While still a draft, the DIS is typically very close to what the final version will be. ISO 9004, which is due to be published at the same time has controversially been substantially modified. It has only recently been voted on to become a DIS.

It's not too soon to see how the new version of ISO may change your organization.

Our speaker, Colin Gray, brings a wealth of experience with the standard and will share with us what the current proposed changes are, what they mean and what you could do about them. He's also known to be an entertaining presenter.

It's bound to be a fun and informative evening!

About the Speaker

Colin Gray has been working at Cavendish Scott, Inc. for 20 plus years and in that time has been consulting, training and auditing in management systems design and implementation. He has been involved with thousands of companies at various levels and specifically designed and implemented management systems in hundreds of companies.

While Colin has worked with many different management system standards/models including Baldrige, ISO 14001, ISO 27001, etc., the bulk of his experience is with the ISO 9000 series of standards and derivatives like AS (Aerospace Standard), TS (Technical Specification), QS (Quality Standard), and Medical. His focus

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November Joint Professional Development Meeting with ASQ (American Society for Quality)

Date: Wednesday, November 14, 2007

Location: Clarion Hotel
314 W Bijou
(Bijou and I-25)
Colorado Springs, CO 80905

Time: Registration and Networking: 6:15 p.m.
Dinner: 6:45 p.m.
Speaker: 7:30 p.m.

Register one of three ways by Wednesday, November 7, 2007:

*****Please include your dinner choice when registering*****

- Paypal thru our web site
- Call the APICS voice mail at (719) 578-1225
- Email Michele Tubbs at newsletter@apicspikespeak.org

If you must cancel, please do so by Wednesday, November 7, 2007

Dinner Choices: Sliced Roast Sirloin of Beef Bordelaise or Chicken Breast Dijon. The meal includes a garden salad, fresh seasonal vegetables, potato, dinner rolls, the chef's presentation of desserts, and coffee and tea service.

Cost: \$20.00 At the Door
\$17.00 Prepaid/PayPal thru web site
\$10.00 Students

President's Corner

I am writing this message from the Hyatt Regency Hotel in Denver, where I am attending the APICS International Conference. This year we are celebrating 50 years of empowering individuals and businesses in operations management to be more successful. It's an exciting time for our association as we look forward to the next 50 years.

Saturday evening, the association held a banquet in celebration of the anniversary. Several individuals and groups were honored for their contribution to APICS' success in the past years. Most significant of these was our own Roger Harris' recognition as the recipient of the 2007 Voluntary Service Award. Roger has held numerous positions in the Denver Chapter of APICS and in Region 6. In 2008, Roger will be the District Manager. Roger has been a strong supporter of our chapter and a mentor to me. We are proud of Roger and congratulate him in this very special honor.

On Sunday morning the conference keynote address was delivered by Ken Blanchard, Ph.D., who authored or co-authored several best-selling books on management and leadership, to include The One Minute Manager and his latest, Leading at a Higher Level: Blanchard on Leadership and Creating High Performing Organizations. The conference promises to be an excellent opportunity to learn and network, as it has been every year that I have attended.

The really exciting news this weekend has been the announcement of APICS newly formed partnerships with The Aberdeen Group and the American Management Association (AMA).

Aberdeen Group is the leading provider of fact-based research focused on the global technology-driven value chain. Founded in 1988, Aberdeen has established the market leading position as the "voice that matters" when it comes to understanding the measurable results being delivered by technology in business. Aberdeen's mission is Technology Answers for the Global Value Chain: "Educating Buyers to Action," as time

matters in today's business environment and technology investment mistakes are not tolerated. Aberdeen's fact-based research educates technology buyers with the facts they need to act on business and technology decisions.

American Management Association is a world leader in professional development and performance-based learning solutions. AMA provides individuals and organizations worldwide with the knowledge, skills, and tools to achieve performance excellence, adapt to changing realities and prosper in a complex and competitive world. Each year, thousands of customers learn new skills and behaviors, gain more confidence, advance their careers and contribute to the success of their organizations. AMA offers a range of unique seminars, workshops, conferences, customized corporate and government programs, online learning, newsletters, journals and AMA books.

Details of the APICS partnership with these two world-class organizations will be announced very soon. My understanding is that your APICS membership will allow you to obtain services and products as though you were a member of those organizations. The potential value is significant.

The leadership of the association has been working very hard to enhance the value of your membership in many ways. Membership in APICS has been rising over the last two years and I am quite certain that much of that increase is due to the improved value of membership. I am excited about the direction that APICS is taking and encourage you to regularly go to the association website to see what's new. If you are not a member, I encourage you to consider joining today.

Stay tuned for more news of our association's growth and added offerings.



Don Simpson, CPIM, CSCP

Potential Tour Planned at Drake Power Plant

Your chapter board would like to arrange a plant tour of Colorado Springs Utilities' Drake Power Plant for the April or May Professional Development Meeting. However, Springs Utilities' policy restricts these tours to Thursdays during the hours of 8 – 10 a.m. or 1 – 3 p.m. Depending on interest, APICS would offer breakfast or lunch as part of the tour package.

If you are interested and able to attend this tour, please email the board at programs@apicspikespeak.org or call the APICS voice mail at (719) 578-1225. Please indicate if you prefer the morning or afternoon time.



Drake Power Plant

CPIM Education News



The following five modules are covered in the Certified in Production and Inventory Management (CPIM) certification: (For details on each module, please visit our web site at www.apicspikespeak.org).

- Basics of Supply Chain Management
- Master Planning of Resources
- Detailed Scheduling and Planning
- Execution and Control of Operations
- Strategic Management of Resources

Classes

Our schedule for 2007-2008 offers all five CPIM modules. These courses each require a minimum of four students. Courses not meeting the minimum enrollment will be rescheduled.

CPIM course materials include a Participant Workbook, CD of Practice Exam Questions, Reprints book, CPIM Exam Voucher, and a coupon for a free Professional Development Meeting. In addition, first-time students also receive a CPIM Exam Content Manual and an APICS Dictionary.

Cancellation Policy

Cancellations of course registrations with full refunds are allowed no later than one week (seven days) before the first class meeting. Cancellations less than seven days before the event carry a \$50 cancellation fee. In other words, a full refund will be made minus a \$50 cancellation fee. Cancellations received on or after the date of the first class meeting (no shows) carry a \$100 cancellation fee. To process a cancellation, you must contact Mike Heath at education@apicspikespeak.org or call 719-668-8035.

Additional Public Classes

Additional classes outside the tentative schedule can be requested, providing the four student minimum is met. Contact Mike Heath at education@apicspikespeak.org or call 668-8035 for more information. You may also submit a Class Interest form at our web site at www.apicspikespeak.org/Surveys%20html/apics_education_class_waiting.html.

Class Locations

Students may offer to host classes at their place of employment. To keep our prices low, the Pikes Peak Chapter does not rent classroom facilities. We have always relied on our students to offer classroom space, and this policy has been very successful for us. Please help us to keep our prices as low as possible by hosting classes where you work.

Registration and Payment

There are two ways to register for a course. The easiest way is through our website, www.apicspikespeak.org. Go to the Class Schedule page and click on the Register link for the course you wish to take. You will be asked to pay using your credit card. Payments are processed securely via PayPal.

If you do not want to pay by credit card, you may email your registration to education@apicspikespeak.org and

mail your payment to APICS Pikes Peak Chapter, PO Box 486, Colorado Springs, CO 80901. We accept checks, money orders, or approved company purchase orders. You may also email a copy of your purchase order to education@apicspikespeak.org.

Payment for courses cancelled due to insufficient numbers of students will be promptly refunded. All payments must be received by the registration deadline of the course.

CPIM Class in Session and Schedule Changes

Our September Basics of Supply Chain Management (BSCM) course received an excellent response. Seven students enrolled in this course, which is now meeting at IR Safety & Security (Schlage Lock) in Security.

Unfortunately, we did not receive enough student registrations for September's Master Planning of Resources (MPR) or Execution and Control of Operations (ECO). As a result, MPR has been rescheduled to begin in January 2008, and ECO has been removed from our 2007-08 schedule. It will be offered next in our 2008-09 year.

The revised class schedule appears on page 4.



Mike Heath, CFPIIM

New Just-in-Time Course to be Offered

For the first time, the Pikes Peak Chapter will offer the APICS Just-in-Time: Lean Operating Principles and Techniques course. This is not a certification review course – there is no certification exam. It is a course for professionals who already have experience in production and inventory management. The JIT course enables manufacturing, service, and retail organizations to eliminate waste, reduce lead times, and utilize resources more efficiently. Students will examine methods for authorizing build and move of material, discuss the effect of JIT on supplier and customer relationships, and learn the philosophies of lean manufacturing, kanban, and set-up time reduction.

The JIT course requires a minimum of eight students. Its cost of \$300 applies to both APICS members and non-members. Course materials include a Participant Workbook and a Reprints book.

See page 4 (APICS Class Schedule) for more information.

CSCP Education News

The Certified Supply Chain Professional (CSCP) program takes a broad view of the field, extending beyond internal operations to encompass all the steps throughout the supply chain—from the supplier, through the company, to the end consumer—and provides you with the knowledge to effectively manage the integration of these activities to maximize a company's value chain.

The CSCP Learning System

The learning system is organized into the following four modules: (For details on each module, please visit our web site at www.apicspikespeak.org).

- Supply Chain Management Fundamentals
- Building Competitive Operations Planning and Logistics
- Managing Customer and Supplier Relationships
- Using Information Technology to Enable Supply Chain Management

CSCP Review Course

The September CSCP course did not receive the required minimum enrollment. This course has been rescheduled to begin in either March or April 2008, in anticipation that APICS will offer an exam in June.

The Pikes Peak Chapter will offer a choice of weekly evening classes or bi-weekly Saturday classes. We will select *one* of these options based on student responses. The weekly classes would meet from 6:00 to 9:00 one evening per week for 13 weeks starting the week of March 17. The Saturday classes would meet all day on 6 alternate Saturdays starting April 5, 2008.

When you register for the CSCP course, please indicate your schedule preference. If you choose weekly, please indicate which evening you are available. This course requires a minimum of four students.

Becoming a CSCP Candidate

The CSCP examination is available to individuals who have relevant work experience and education. To be eligible for the CSCP exam, a candidate must meet one of the following criteria:

- Bachelor's degree or equivalent, plus two years of related business experience
- CPIM, CFPIM, CIRM, or C.P.M. designation plus two years of related business experience
- Five years of related business experience.

Cancellation Policy

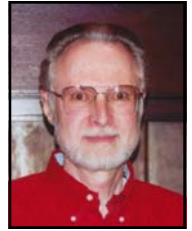
See page 3 for our cancellation policy.

Self-Study

If you prefer to self-study for the CSCP, we can provide the CSCP Learning System to students in the Pikes Peak and southern Colorado region at discounted prices. Contact Mike Heath for details.

Registration and Payment

See page 3 for registration and payment information.



Mike Heath, CFPIM

APICS Class Schedule

Course	Start Date (week of)	End Date (week of)	Registration and Payment Deadline
Strategic Management of Resources (SMR)	Jan 14, 2008	Mar 10, 2008	Dec 17, 2007
Master Planning of Resources (MPR)	Jan 21, 2008	Mar 10, 2008	Jan 7, 2008
Basics of Supply Chain Management (BSCM)	Mar 31, 2008	June 9, 2008	Mar 17, 2008
Certified Supply Chain Professional (CSCP) or	Mar 17, 2008 (weekly evenings)	June 16, 2008	Feb 25, 2008
Certified Supply Chain Professional (CSCP)	Apr 5, 2008 (alternate Saturdays)	June 14, 2008	Mar 17, 2008
Just-in-Time Lean Operating Principles and Techniques	Mar 31, 2008	May 19, 2008	Mar 17, 2008
Detailed Scheduling and Planning (DSP)	Apr 7, 2008	June 9, 2008	Mar 24, 2008

New Prices, Additional Deliverables for Certification Classes

The Pikes Peak Chapter board of directors recently completed a study of our education offerings. This analysis considered the costs of materials and instruction, the materials delivered with our courses, and a comparison of our prices with those of the other Colorado APICS chapters. As a result we are making some changes in our certification review course offerings.

Beginning with our September 2007 courses, we will provide exam vouchers to all students in our certification review courses. Both the Denver and Northern Colorado chapters already do this. The cost of the voucher will be included in the course fee. This means that students (or their employers) will make a single payment to the Pikes Peak Chapter for the course and the certification exam – it will no longer be necessary for students to request a second payment from their employer in order to take the exam.

In January, APICS made available a CPIM Reprints book for Basics of Supply Chain Management (BSCM). Previously these CPIM Reprints were available for the other four modules only. Pikes Peak Chapter will provide the BSCM Reprints to BSCM students beginning with the September courses.

APICS prices for other CPIM and CSCP materials were increased last January. Because of these changes and the additional materials mentioned above, the Pikes Peak Chapter will increase the prices of our certification review courses effective with the September schedule. Although

these prices are increased over last year, they are quite competitive with the prices charged by the Denver and Northern Colorado chapters. In spite of the increase, we believe that our CPIM and CSCP courses provide excellent value.

One additional change affects only non-members who register for our certification review courses. The non-member price will now always include a one-year membership in APICS Pikes Peak Chapter. This change will allow the chapter to purchase all exam vouchers at APICS member prices.

	Pikes Peak 2006-2007	Pikes Peak 2007-2008	Denver	Northern Colorado
CPIM—Members	\$340	\$495	\$475	\$635
CPIM—Non	\$390	N/A	\$525	Unknown
CPIM—Non Members Membership Included	\$455	\$615	Unknown	Unknown
CSCP—Members	\$925	\$1,650	\$2,300	\$1,990
CSCP—Non Members Membership Included	\$1,050	\$1,770	\$2,440	Unknown
Exam Fee Included	No Exam Vouchers	Exam Vouchers Included	Exam Vouchers Included	Exam Vouchers Included

Enhance Your Earning Power APICS Professional Certification Strongly Desired

A recent search on popular online job sites showed that top employers such as Lockheed Martin, BAE Systems, Northrop Grumman, and Harley-Davidson are seeking candidates that hold APICS CPIM and APICS CSCP designations. With an APICS designation, increase your position and raise your market value.

According to a recent salary survey, the average compensation of APICS CPIM-certified professionals was 17 percent more than for those who were not certified.

APICS Connection, July, 2007

Company Contacts

<u>Company</u>	<u>Contact</u>
Agilent Technologies	Greg Kruger
Air Products and Chem – Pueblo	Ted Freel
Boyd Lighting Company	Cory Brown
CEA Technologies	Eric Sherraden
Colorado Springs Utilities	Mike Heath
Colorado State Univ. – Pueblo	Prof. Peter Billington
Entegris	Keith Midcap
FedEx	Doug Hasler
Goodrich	William Lawless
Intel	Greg Halterman
MAM-A	Quinn Lake
Minco Manufacturing	Margaret Perry
Oracle	Michael Schubert
Plasmon LMS	Mark Bachman
Pueblo Comm. College	Madelyn Bruning
QCMI	Ron Neely
Schlage Lock	Alta Heckler
Synthes USA	Janet Rose
Trane Company	Mike Storm
UCCS	Dr. Mel Anderson
USAFA	Prof. Jim Lowe
Western Forge	Jim Souturas

If you are interested in becoming a company contact or have any questions regarding this program, please call the APICS voice mail at 578-1225 or email Michele Tubbs at newsletter@apicspikespeak.org.

About this Publication

The Pikes Peak APICS chapter newsletter is published monthly as a service to its members and non-members. Its purpose is to inform them of the chapter's activities and to provide information to help them become more able practitioners in the field of operations/resource management. We strongly encourage articles and input from our readers. If you have any suggestions, comments, or critiques, or if you have a change of address or you do not receive this newsletter, please contact Michele Tubbs at newsletter@apicspikespeak.org or call 578-1225.

Pikes Peak Chapter Board of Directors

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APICS Pikes Peak Chapter Mission Statement

To be a premier source of education and information in the operations and materials management field within southern Colorado.

About the Speaker, cont'd.

(Continued from page 1)

has always been on practical solutions that drive towards adding value.

He has an MBA from Middlesex University, a Management Diploma in Administrative Management from the Institute of Administrative Management and a Diploma in International Marketing from the Chartered Institute of Marketing.

He is an ASQ CQA (Certified Quality Auditor), a trainer for the IRCA (International Register of Certified Auditors), accredited ISO 9001 Lead Auditor Class and a skills examiner for RABQSA (Registrar Accreditation Board and Quality Systems Australia) for the QMS auditor scheme. He is a certified lead auditor with the IRCA, a certified RABQSA lead auditor (including a medical device scope), a fellow of the ASQ and a member of the Institute of Quality Assurance.



P.O. Box 486
Colorado Springs, CO 80901
Phone: (719) 578-1225

We're on the Web!
www.apicspikespeak.org

APICS Pikes Peak Chapter Calendar of Events

November 2007

- 7 Deadline to register for APICS/ASQ Professional Development Meeting presented by Colin Gray
- 14 Joint professional development meeting with ASQ (American Society for Quality)

December 2007

- No professional development meeting scheduled
- 17 Registration and payment deadline for Strategic Management of Resources (SMR) class

January 2008

- 4 Deadline to register for Ace Hardware facility tour
- 7 Deadline to register for Master Planning of Resources (MPR) class
- 8 Facility tour of Ace Hardware
- 14 Strategic Management of Resources (SMR) class begins this week
- 21 Master Planning of Resources (MPR) class begins this week

February 2008

- No professional development meeting scheduled
- 25 Deadline to register for Certified Supply Chain professional (CSCP) class