



**Pikes Peak Chapter**  
[www.apicspikespeak.org](http://www.apicspikespeak.org)



**October 2007**  
**Volume 13, Issue 3**

*From the Top*  
**Highlights:**

- There is not a Professional Development Meeting planned for October. Please join us on November 14<sup>th</sup> when we'll have a joint meeting with ASQ (American Society for Quality).
- Our 2007-2008 class schedule is out! See page 3 for details.

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## President's Corner

Pizza, beer, and Supply Chain Management! It doesn't get any better than this. More than thirty Operations Management professionals attended the tour and tasting at Bristol Brewery on September 18<sup>th</sup>, the first Professional Development Meeting (PDM) of the season. Mike Bristol, owner and brew master, served as tour guide for the evening. Mike provided those in attendance with an entertaining and informative tour, as well as a tasting session of several of his current offerings.

The food and drink were excellent, and we all learned that there is much in the beer business that is common to our respective lines of work. Mike deals with limited storage by using vendor managed inventory of hops. The quality assurance program at Bristol is as rigorous as that in many other industries. Distribution was discussed at length during the tour. Mike has several options in distribution and he explained the pros and cons of each. Shelf life is critical in Mike's business. Since Mike has no way of knowing how long you might keep his beer in your refrigerator, he errs on the side of caution when it comes to how long he will allow his product on the shelves of his outlets.

Many thanks to Mark Bachman, our webmaster and board member, for setting up this outstanding event.

Our next PDM is scheduled for November 14<sup>th</sup>. It will be a joint meeting with the Pikes Peak Chapter of ASQ – The American Society for Quality. We have held a joint meeting with ASQ every year for several years and it is always an interesting pro-

gram, as well as a good opportunity to meet other professionals in related fields. As I write this, the details for this event are still being worked out. Watch your e-mail for more informa-

tion. You can also check our website, [www.apicspikespeak.org](http://www.apicspikespeak.org) for information about this and other upcoming events, as well as the latest regarding educational opportunities from the chapter.

There is room for you on the board of directors of the Pikes Peak Chapter of APICS. I can tell you from my own experience that serving on the board is rewarding and involves only a few hours of your time each month. If you are seeking to gain CPIM or CSCP certification maintenance points, serving on the board is an excellent way to do just that. Please call me at 637-6785 or send an e-mail to [president@apicspikespeak.org](mailto:president@apicspikespeak.org) if you would like to join the board of directors.

I look forward to seeing you, our members and customers, at our events during the coming year.



Don Simpson, CPIM, CSCP

# CPIM Education News



The following five modules are covered in the Certified in Production and Inventory Management (CPIM) certification: (For details on each module, please visit our web site at [www.apicspikespeak.org](http://www.apicspikespeak.org)).

- Basics of Supply Chain Management
- Master Planning of Resources
- Detailed Scheduling and Planning
- Execution and Control of Operations
- Strategic Management of Resources

## Classes

Our schedule for 2007-2008 offers all five CPIM modules. These courses each require a minimum of four students. Courses not meeting the minimum enrollment will be rescheduled.

CPIM course materials include a Participant Workbook, CD of Practice Exam Questions, Reprints book, CPIM Exam Voucher, and a coupon for a free Professional Development Meeting. In addition, first-time students also receive a CPIM Exam Content Manual and an APICS Dictionary.

## Cancellation Policy

Cancellations of course registrations with full refunds are allowed no later than one week (seven days) before the first class meeting. Cancellations less than seven days before the event carry a \$50 cancellation fee. In other words, a full refund will be made minus a \$50 cancellation fee. Cancellations received on or after the date of the first class meeting (no shows) carry a \$100 cancellation fee. To process a cancellation, you must contact Mike Heath at [education@apicspikespeak.org](mailto:education@apicspikespeak.org) or call 719-668-8035.

## Additional Public Classes

Additional classes outside the tentative schedule can be requested, providing the four student minimum is met. Contact Mike Heath at [education@apicspikespeak.org](mailto:education@apicspikespeak.org) or call 668-8035 for more information. You may also submit a Class Interest form at our web site at [www.apicspikespeak.org/Surveys%20html/apics\\_education\\_class\\_waiting.html](http://www.apicspikespeak.org/Surveys%20html/apics_education_class_waiting.html).

## Class Locations

Students may offer to host classes at their place of employment. To keep our prices low, the Pikes Peak Chapter does not rent classroom facilities. We have always relied on our students to offer classroom space, and this policy has been very successful for us. Please help us to keep our prices as low as possible by hosting classes where you work.

## Registration and Payment

There are two ways to register for a course. The easiest way is through our website, [www.apicspikespeak.org](http://www.apicspikespeak.org). Go to the Class Schedule page and click on the Register link for the course you wish to take. You will be asked to pay using your credit card. Payments are processed securely via PayPal.

If you do not want to pay by credit card, you may email your registration to [education@apicspikespeak.org](mailto:education@apicspikespeak.org) and

mail your payment to APICS Pikes Peak Chapter, PO Box 486, Colorado Springs, CO 80901. We accept checks, money orders, or approved company purchase orders. You may also email a copy of your purchase order to [education@apicspikespeak.org](mailto:education@apicspikespeak.org).

Payment for courses cancelled due to insufficient numbers of students will be promptly refunded. All payments must be received by the registration deadline of the course.

## CPIM Class in Session and Schedule Changes

Our September Basics of Supply Chain Management (BSCM) course received an excellent response. Seven students enrolled in this course, which is now meeting at IR Safety & Security (Schlage Lock) in Security.

Unfortunately, we did not receive enough student registrations for September's Master Planning of Resources (MPR) or Execution and Control of Operations (ECO). As a result, MPR has been rescheduled to begin in January 2008, and ECO has been removed from our 2007-08 schedule. It will be offered next in our 2008-09 year.



Mike Heath, CFPIIM

## New Just-in-Time Course to be Offered

For the first time, the Pikes Peak Chapter will offer the APICS Just-in-Time: Lean Operating Principles and Techniques course. This is not a certification review course – there is no certification exam. It is a course for professionals who already have experience in production and inventory management. The JIT course enables manufacturing, service, and retail organizations to eliminate waste, reduce lead times, and utilize resources more efficiently. Students will examine methods for authorizing build and move of material, discuss the effect of JIT on supplier and customer relationships, and learn the philosophies of lean manufacturing, kanban, and set-up time reduction.

The JIT course requires a minimum of eight students. Its cost of \$300 applies to both APICS members and non-members. Course materials include a Participant Workbook and a Reprints book.

See page 3 (APICS Class Schedule) for more information.

# CSCP Education News

The Certified Supply Chain Professional (CSCP) program takes a broad view of the field, extending beyond internal operations to encompass all the steps throughout the supply chain—from the supplier, through the company, to the end consumer—and provides you with the knowledge to effectively manage the integration of these activities to maximize a company's value chain.

## The CSCP Learning System

The learning system is organized into the following four modules: (For details on each module, please visit our web site at [www.apicspikespeak.org](http://www.apicspikespeak.org)).

- Supply Chain Management Fundamentals
- Building Competitive Operations Planning and Logistics
- Managing Customer and Supplier Relationships
- Using Information Technology to Enable Supply Chain Management

## CSCP Review Course

The September CSCP course did not receive the required minimum enrollment. This course has been rescheduled to begin in either March or April 2008, in anticipation that APICS will offer an exam in June.

The Pikes Peak Chapter will offer a choice of weekly evening classes or bi-weekly Saturday classes. We will select *one* of these options based on student responses. The weekly classes would meet from 6:00 to 9:00 one evening per week for 13 weeks starting the week of March 17. The Saturday classes would meet all day on 6 alternate Saturdays starting April 5, 2008.

When you register for the CSCP course, please indicate your schedule preference. If you choose weekly, please indicate which evening you are available. This course requires a minimum of 4 students.

## Becoming a CSCP Candidate

The CSCP examination is available to individuals who have relevant work experience and education. To be eligible for the CSCP exam, a candidate must meet one of the following criteria:

- Bachelor's degree or equivalent, plus two years of related business experience
- CPIM, CFPIM, CIRM, or C.P.M. designation plus two years of related business experience
- Five years of related business experience.

## Cancellation Policy

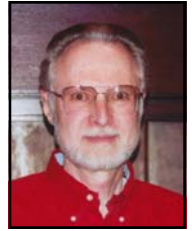
See page 2 for our cancellation policy.

## Self-Study

If you prefer to self-study for the CSCP, we can provide the CSCP Learning System to students in the Pikes Peak and southern Colorado region at discounted prices. Contact Mike Heath for details.

## Registration and Payment

See page 2 for registration and payment information.



Mike Heath, CFPIM

## APICS Class Schedule

Course	Start Date (week of)	End Date (week of)	Registration and Payment Deadline
Strategic Management of Resources (SMR)	Jan 14, 2008	Mar 10, 2008	Dec 17, 2007
Master Planning of Resources (MPR)	Jan 21, 2008	Mar 10, 2008	Jan 7, 2008
Basics of Supply Chain Management (BSCM)	Mar 31, 2008	June 9, 2008	Mar 17, 2008
Certified Supply Chain Professional (CSCP) or	Mar 17, 2008 (weekly evenings)	June 16, 2008	Feb 25, 2008
Certified Supply Chain Professional (CSCP)	Apr 5, 2008 (alternate Saturdays)	June 14, 2008	Mar 17, 2008
Just-in-Time Lean Operating Principles and Techniques	Mar 31, 2008	May 19, 2008	Mar 17, 2008
Detailed Scheduling and Planning (DSP)	Apr 7, 2008	June 9, 2008	Mar 24, 2008

# New Prices, Additional Deliverables for Certification Classes

The Pikes Peak Chapter board of directors recently completed a study of our education offerings. This analysis considered the costs of materials and instruction, the materials delivered with our courses, and a comparison of our prices with those of the other Colorado APICS chapters. As a result we are making some changes in our certification review course offerings.

Beginning with our September 2007 courses, we will provide exam vouchers to all students in our certification review courses. Both the Denver and Northern Colorado chapters already do this. The cost of the voucher will be included in the course fee. This means that students (or their employers) will make a single payment to the Pikes Peak Chapter for the course and the certification exam – it will no longer be necessary for students to request a second payment from their employer in order to take the exam.

In January, APICS made available a CPIM Reprints book for Basics of Supply Chain Management (BSCM). Previously these CPIM Reprints were available for the other four modules only. Pikes Peak Chapter will provide the BSCM Reprints to BSCM students beginning with the September courses.

APICS prices for other CPIM and CSCP materials were increased last January. Because of these changes and the additional materials mentioned above, the Pikes Peak Chapter will increase the prices of our certification review courses effective with the September schedule. Although

these prices are increased over last year, they are quite competitive with the prices charged by the Denver and Northern Colorado chapters. In spite of the increase, we believe that our CPIM and CSCP courses provide excellent value.

One additional change affects only non-members who register for our certification review courses. The non-member price will now always include a one-year membership in APICS Pikes Peak Chapter. This change will allow the chapter to purchase all exam vouchers at APICS member prices.

	Pikes Peak 2006-2007	Pikes Peak 2007-2008	Denver	Northern Colorado
<b>CPIM—Members</b>	\$340	\$495	\$475	\$635
<b>CPIM—Non</b>	\$390	N/A	\$525	Unknown
<b>CPIM—Non Members Membership Included</b>	\$455	\$615	Unknown	Unknown
<b>CSCP—Members</b>	\$925	\$1,650	\$2,300	\$1,990
<b>CSCP—Non Members Membership Included</b>	\$1,050	\$1,770	\$2,440	Unknown
<b>Exam Fee Included</b>	No Exam Vouchers	Exam Vouchers Included	Exam Vouchers Included	Exam Vouchers Included

## Enhance Your Earning Power APICS Professional Certification Strongly Desired

A recent search on popular online job sites showed that top employers such as Lockheed Martin, BAE Systems, Northrop Grumman, and Harley-Davidson are seeking candidates that hold APICS CPIM and APICS CSCP designations. With an APICS designation, increase your position and raise your market value.

According to a recent salary survey, the average compensation of APICS CPIM-certified professionals was 17 percent more than for those who were not certified.

*APICS Connection, July, 2007*

## Company Contacts

<u>Company</u>	<u>Contact</u>
Agilent Technologies	Greg Kruger
Air Products and Chem – Pueblo	Ted Freel
Boyd Lighting Company	Cory Brown
CEA Technologies	Eric Sherraden
Colorado Springs Utilities	Mike Heath
Colorado State Univ. – Pueblo	Prof. Peter Billington
Entegris	Keith Midcap
FedEx	Doug Hasler
Goodrich	William Lawless
Intel	Greg Halterman
MAM-A	Quinn Lake
Oracle	Michael Schubert
Plasmon LMS	Mark Bachman
Pueblo Comm. College	Madelyn Bruning
QCMI	Ron Neely
Schlage Lock	Alta Heckler
Synthes USA	Janet Rose
Trane Company	Mike Storm
UCCS	Dr. Mel Anderson
USAFA	Prof. Jim Lowe
Western Forge	Jim Souturas

If you are interested in becoming a company contact or have any questions regarding this program, please call the APICS voice mail at 578-1225 or email Michele Tubbs at [newsletter@apicspikespeak.org](mailto:newsletter@apicspikespeak.org).

### APICS Pikes Peak Chapter Mission Statement

To be a premier source of education and information in the operations and materials management field within southern Colorado.

### About this Publication

The Pikes Peak APICS chapter newsletter is published monthly as a service to its members and non-members. Its purpose is to inform them of the chapter's activities and to provide information to help them become more able practitioners in the field of operations/resource management. We strongly encourage articles and input from our readers. If you have any suggestions, comments, or critiques, or if you have a change of address or you do not receive this newsletter, please contact Michele Tubbs at [newsletter@apicspikespeak.org](mailto:newsletter@apicspikespeak.org) or call 578-1225.

## Pikes Peak Chapter Board of Directors

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**APICS  
2007**

**International  
Conference  
& Expo**

**Oct 21-23  
Denver, CO, USA**



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**We're on the Web!**  
[www.apicspikespeak.org](http://www.apicspikespeak.org)

## **APICS Pikes Peak Chapter Calendar of Events**

### **October 2007**

No professional development meeting scheduled

### **November 2007**

14 Joint professional development meeting with ASQ (American Society for Quality)

### **December 2007**

No professional development meeting scheduled

17 Registration and payment deadline for Strategic Management of Resources (SMR) class