



Summer 2005

Volume 11, Issue 1

**From the Top
Highlights:**

- There is not a professional development meeting planned for this summer. See our newsletter in September for upcoming meetings.
- CPIM classes are in session. More classes are coming soon. See page 4 for details.

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President's Corner



Don Simpson, CPIM

I recently interviewed for a position in a local manufacturing facility. I was told that I was on a very short list of candidates interviewing. Why was I included? APICS certification.

When I decided to earn the Certified in Production and Inventory Management (CPIM) designation, I knew that there were benefits to be gained. APICS certification is recognized around the world as an indication of a certain level of understanding of the operations management body of knowledge. I was eager to have concrete evidence of my commitment to excellence in my profession. APICS certification as a criteria for candidates for the position I interviewed for was clear evidence that the employer knew the value of hiring a certified professional.

In May of 2003, the APICS Board of Directors approved a new strategic plan. This strategic plan readdressed the APICS mission, APICS focus and identity, and seven strategic priorities, each with several specific strategies to achieve the goals of the strategic priority. Among the strategic priorities are:

- APICS products and services will be truly market and customer driven.
- APICS will have a rapid and agile product development process that results in creating and refining high quality products that are based on market and customer needs.

As a direct result of acting on these priorities, APICS recently announced the creation of the Certified Supply Chain Professional (CSCP) designation to meet rapidly changing educational needs in the field of supply chain management. This new program is designed for professionals interested in in-

creasing their knowledge of supply chain management, those currently working in the field of supply chain management, and for those individuals working with enterprise resources planning (ERP) systems. The CSCP program will be launched in conjunction with the 2005 APICS International Conference and Exposition, October 16-18, in New Orleans, Louisiana.

While the details are still in the works, this certification program is designed to encompass the entire supply chain, from vendors/suppliers to the end customer. It will be a great addition to APICS' certification programs. I urge you to learn more about it by going to www.apics.org and reading the description and FAQs under the certification tab.

APICS is the global leader and premier provider of information and services in production and inventory management and related areas to enable members, enterprises, and individuals to add value to their business performance. It's clear to me that APICS is committed to its mission and to the priorities in the strategic plan. We have already seen the evidence in our re-branding, vast improvements to the national website, and in the APICS magazine. The launch of CSCP is further proof that APICS is dedicated to providing its members and customers with valuable products which will enable them to achieve success.

The benefits of APICS membership and certification are many, and for me, being selected for an interview based on APICS certification was validation that those benefits are real and significant.

Connect with Success at APICS 2005

The 2005 APICS International Conference and Exposition will be held in New Orleans, Louisiana on October 16-18, 2005. It is the educational and networking event of choice for operations management professionals. The conference is the premier source for operations management education with a concentration on production, inventory, supply chain, materials management, purchasing, and logistics.

Attendee Information

There are hundreds of educational and networking events held each year. So why do operations management professionals prefer APICS? APICS provides industry-leading education offering real-world solutions to professionals in all areas of operations management. Industry professionals know if they attend APICS there's no need to attend the rest.

From educational sessions covering the latest industry trends and developments, to unmatched peer-to-peer networking opportunities, through a showcase of new products and services from leading suppliers, APICS is the must attend operations management event of the year.

Join the conference update list from www.apics.org and stay up-to-date on APICS 2005 details including educational sessions, the exposition, featured speakers, and registration and travel discounts.

Benefits of Attending

- Be among the first to discover and evaluate the latest products and solutions.
- Stay up-to-date on industry trends and developments.
- Build a personal community of professionals that include attendees, suppliers, and presenters. Make the connections to advance your company and your career.
- Experience the most productive and efficient three day learning event of the year.

2005 Highlights

- Real-world case studies: Learn from the real-world experiences of those who have tackled and overcome the challenges you face day-to-day. Improve efficiencies and increase productivity through actual industry best practice case studies that you can implement at your workplace.
- More than 90 Leading-Edge Educational Sessions: Learn hands-on, practical techniques from the real-world experiences shared by industry experts from The Gillette Company, DaimlerChrysler AG, IBM, Arrow Electronics, and more. Sessions will focus on emerging trends and strategies for global supply chain, lean strategies, operations improvements and more.
- Learn About the Latest Products and Services: Extend your understanding of the latest technologies by seeing

product demonstrations from more than 130 leading solutions providers. Learn from these providers how top companies are working smarter, faster, and more efficiently.

- Networking Opportunities: Network with influential peers while you share a delicious lunch at the daily networking luncheons.

Focus Zones:

The conference features presentations that focus on real-life applications and provide how-to skills for improving performance. Focus Zones (topic areas) will include

- Demand Management
- Lean Strategies
- Project Management
- Operations Improvement
- Operations Management Essentials
- Emerging Trends
- Personal and Professional Development
- Global Supply Chain

Speakers

The 2005 APICS general and featured session speakers represent some of the most successful leaders within their industries. Learn proven and effective techniques as they share their real-life experiences.

General Session Speakers

- Mike Ditka, Former Head Coach of the Chicago Bears and New Orleans Saints: Achieve Your Personal and Professional Best
- John Engler, President & CEO of the National Association of Manufacturers: Vision for the Future: Creating Jobs, Growth, and a World-Class Workforce
- Ken Schmidt, Former Director of Communications of Harley-Davidson Motor Company: Building Customer Loyalty

Featured Speakers

- Devid Appel, Chairman of Orange Glo International
- Norman Bodek, President of PCS Inc. and author of *Kaikaku: The Power and Magic of Lean*
- Gary Maxwell, Senior Vice President, Merchandise Replenishment of U.S. Wal-Mart Stores Division



Education News



The following five modules are covered in the Certified in Production and Inventory Management (CPIM) certification:

Basics of Supply Chain Management.

Candidates explore the basic concepts in managing the flow of materials in a supply chain. In Basics you get a complete overview of material flow, from internal and external suppliers, to and from your organization. Topics include elements of the supply chain, Just-in-Time (JIT), total quality management (TQM), manufacturing resource planning (MRP II), demand planning, and capacity management.

Master Planning of Resources. Candidates explore processes used to develop sales and operations plans and identify and assess internal and external demand and forecasting requirements. The course focuses on the importance of producing achievable master schedules that are consistent with business policies, objectives, and resource constraints. Topics include demand management, sales and operations planning, master scheduling, and measuring the business plan.

Detailed Scheduling and Planning. Candidates focus on the various techniques for material and capacity scheduling. The course includes detailed descriptions of material requirements planning (MRP), capacity requirements planning (CRP), inventory management practices, and procurement and supplier planning. Topics include recognizing techniques and practices of inventory management, mechanics of the detailed material planning process, planning operations to support the priority plan, planning procurement, and external sources of supply.

Execution and Control of Operations. Candidates focus on the areas of prioritizing and sequencing work, executing work plans and implementing controls, reporting activity results, and providing feedback on performance. The course explains techniques for scheduling and controlling production processes, the execution of quality initiatives and continuous improvement plans, and the control and handling of inventories. Topics include prioritizing and sequencing work, executing plans and implementing controls, authorizing and reporting activities for push and pull systems, evaluating performance, and providing feedback.

Strategic Management of Resources. Candidates explore the relationship of existing and emerging processes and technologies to manufacturing strategy and supply chain-related functions. The course addresses three main topics: aligning resources with the strategic plan, configuring and integrating operating processes to support the strategic plan, and implementing change. Topics include competitive market issues, choices affecting facilities, supply chain, information technology, and organizational design, configuring and integrating internal processes, and evaluating

and managing projects.

Classes

The Pikes Peak chapter offers CPIM review classes to members and to the public. See page 4 for the latest class schedule. These classes require a minimum of four students per class in order to cover expenses. In addition, the chapter must receive payment at least one week (5 business days) prior to the first class session so that class materials can be ordered.

Prices are per student and include a Course Participant Guide including a CD-ROM with a practice exam and a certificate for a free APICS professional development dinner meeting. First time students also receive an Exam Content Manual with study hints for preparing for the certification exams and an APICS Dictionary. Typically these will be provided in the Basics of Supply Chain Management (BSCM) class. In addition, students in the Master Planning of Resources (MPR), Detailed Scheduling and Planning (DSP), Execution and Control of Operations (ECO), and Strategic Management of Resources (SMR) classes will receive the APICS Reprints booklet for the course. Additional materials may be provided at the instructor's discretion. A certificate of completion will be awarded to each student attending at least 75% of the scheduled class sessions (6 sessions for 8 week classes, 7 sessions for 9 week classes).

Students with a certificate of completion who fail to pass the certification exam may retake the class at no charge. You must submit copies of your certificate of completion and your APICS exam score sheet. No new materials will be issued. If you wish, you may purchase a new Participant Guide at a discounted price.

Payment

Classes are \$330 for APICS members. Non-members may purchase a one-year membership (\$130 value) along with a class for the bundled price of \$445, or purchase a class without a membership for \$380. Payment is due *one week prior* to the first class session. Payment may be made by cash, check, money order, or approved corporate purchase order payable to the APICS Pikes Peak Chapter.

Withdrawal

Students can withdraw for a full refund prior to the second class session with study materials returned in good condition. After that time, no refunds will be given. Students wishing to withdraw may do so by notifying the instructor or Mike Heath, CFPIM prior to the second class meeting.

Additional Public Classes

Additional public classes outside the tentative schedule can be requested, providing the four student minimum is met.



Mike Heath, CFPIM

(Continued on page 4)

Education News, cont'd.

(Continued from page 3)

Corporate Classes

The Pikes Peak chapter can offer private classes to companies at negotiated prices. A minimum class size of four students applies.

Registration

Please contact Mike Heath at 668-8035 or email him at mheath@csu.org if you are interested in taking a class this summer or to get information on other APICS education offerings.

2005 CPIM Class Schedule

Course	Starting Date	Registration Deadline
Detailed Scheduling and Planning (DSP)	Wednesday, July 27, 2005	Wednesday, July 13, 2005
Execution and Control of Operations (ECO)	Wednesday, August 24, 2005	Wednesday, August 10, 2005

CPIM Spring and Summer Classes

Our two groups of CPIM students are continuing with their certification review classes this spring. The *Master Planning of Resources* (MPR) course is in progress at Entegris on Wednesday afternoons, and the *Detailed Scheduling and Planning* (DSP) course is meeting at Synthes in Monument on Wednesday evenings. We congratulate these students for their dedication in continuing their studies into the summer.



Mike Heath, CFPIM

At Entegris, we will follow MPR with the *Detailed Scheduling and Planning* course beginning on July 27. This module will be offered from 2:00 to 5:00 P.M. on Wednesday afternoons, and it is open to anyone who registers. Please register by July 13 to assure your place in this course.

The DSP class at Synthes will be followed with the *Execution and Control of Operations* (ECO) course beginning on August 24. These classes will be held from 6:00 to 9:00 on Wednesday evenings. This is also open to the public. Please register by August 10 to enroll in this course.

To register for a CPIM review course, contact Mike Heath at mheath@csu.org to request enrollment, and mail your payment to APICS Pikes Peak Chapter, PO Box 486, Colorado Springs, CO 80901. Each course costs \$330 for APICS members or \$380 for nonmembers. If you are not a member you may purchase a one-year membership, a \$145 value, along with your course for the combined price of \$445. Payment must be received two weeks prior to the initial class meeting to assure your place in the class.

Contact Mike Heath, chapter vice president of education, at mheath@csu.org or phone (719) 668-8035 for detailed information on these and other CPIM review courses.

New Certified Supply Chain Professional Announced

In March 2005, APICS announced the creation of the Certified Supply Chain Professional (CSCP) designation to meet rapidly changing educational needs in the field of supply chain management. This new program is designed for professionals interested in increasing their knowledge of supply chain management, those currently working in the field of supply chain management, and for those individuals working with enterprise resources planning (ERP) systems.

APICS currently administers two internationally recognized certification programs—Certified in Production and Inventory Management (CPIM) and Certified in Integrated Resource Management (CIRM). With the addition of the CSCP designation, APICS enhances its validation of the disciplines within operations management, specifically production, inventory, enterprise, and supply chain management.

APICS retained the services of The Holmes Corporation, specialists in the designing, marketing, and distributing of educational products for association certification programs, to develop the CSCP learning system. The CSCP learning system will consist of a blended learning approach incorporating self-directed study courses, Web-based learning, and classroom-based education offered through colleges and universities, corporations, and the APICS network of local chapters throughout North America.

The CSCP program will be launched in conjunction with the 2005 APICS International Conference and Exposition, October 16-18, in New Orleans, Louisiana. For additional information, log on to www.apics.org to read FAQs, view a diagram of the program, and learn more.

Company Contacts



Mike Long

<u>Company</u>	<u>Contact</u>
Agilent Technologies	Greg Kruger
Atlas Pacific Engineering	Charles Burns
Atmel	Gale Johnson
BF Goodrich (Pueblo)	Rob Sanchez
Boyd Lighting Company	Cory Brown
Colorado Springs Utilities	Mike Heath
Colorado State Univ. – Pueblo	Prof. Peter Billington
Current	Roxi Smith
Dalsa	Vickie Anderson
Entegris	Keith Midcap
FedEx	Doug Hasler
Goodrich	William Lawless
Intel	Trina Cullen
ITT Systems	Denise Cornell
Lockheed Martin	Fred Frandsen
MAM-A	Quinn Lake
Oracle	Rod Emenaker
Plasmon LMS	Mark Bachman
Pueblo Comm. College	Madelyn Bruning
Pueblo Wood Products	Brad Dunmire
Quantum	Wayne Smith
Safetran Traffic Systems	Larry Jarboe
Schlage Lock	Myron Kastner
Synthes USA	Janet Rose
Trane Company	Mike Storm
UCCS	Dr. Mel Anderson
USAFA	Prof. Jim Lowe
Western Forge	Jim Souturas

If you are interested in becoming a company contact or have any questions regarding this program, please call Mike Long at (719) 473-7520 or email him at mikel@magnumtool.com.

Pikes Peak APICS Chapter Mission Statement

To be a premier source of education and information in the operations and materials management field within southern Colorado.

Pikes Peak Chapter Board of Directors

President Don Simpson, CPIM	481-4833 dmsimpson@gbronline.com
Secretary/Treasurer Vickie Anderson	Dalsa vickie.anderson@dalsa.com
V.P. Education Mike Heath, CFPIM	Co Springs Utilities 668-8035 mheath@csu.org
V.P. Programs Kevin Stone	Synthes 481-5329 stonek@synthes.com
Director at Large Mark Bachman, CPIM	Plasmon, LMS mark.bachman@plasmon.lms.com
Director of Company Contacts Mike Long	Magnum Tool Co. 473-7520 mikel@magnumtool.com
Newsletter Editor/Director of Membership Michele Tubbs, CPIM	hmgatubbs@netzero.net

Have Your Newsletter Emailed



You can have your newsletter emailed to you instead of a copy mailed. You'll also receive it days in advance of the mailed version! If interested, just email Michele Tubbs at hmgatubbs@netzero.net.

The newsletter is saved in the .pdf format and can be opened with Adobe Acrobat Reader. If you do not have Adobe Acrobat Reader on your computer, you can download it for free from www.adobe.com.

The chapter will also have the newsletter on the web site at www.apicspikespeak.org.



PIKES PEAK CHAPTER
P.O. BOX 486
Colorado Springs, CO 80901
Phone: 719-578-1225

We're on the Web!
www.apicspikespeak.org

APICS Pikes Peak Chapter Calendar of Events

June 2005

No professional development meeting scheduled

July 2005

No professional development meeting scheduled

13 Registration deadline for Detailed Scheduling and Planning (DSP) class

27 Detailed Scheduling and Planning (DSP) class begins

August 2005

No professional development meeting scheduled

10 Registration deadline for Execution and Control of Operations (ECO)

24 Execution and Control of Operations (ECO) class begins