



Summer 2006

Volume 11, Issue 10

From the Top Highlights:

- There is not a professional development meeting planned this summer. See September's *From the Top* for more information on programs coming this fall.
- More CPIM classes are planned for late summer and early fall. See pages 2 and 3 for details.
- An instructor-led CSCP class is coming! See pages 3 and 4 for more information.

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President's Corner

As we approach the summer break in APICS events, I am compelled to look back and reflect on what we have accomplished in the 2005 – 2006 year. We strive to offer our members and friends a product of value. Whether it is a plant tour, a professional development meeting with a speaker, a seminar on a timely topic, or a CPIM class, it's important that what the chapter offers is of value to you, our customers.

We have offered a number of Professional Development Meetings (PDM) that were well attended and which received excellent reviews. There was a plant tour, a speaker presenting a program on Lean Enterprises, two meetings held with other professional organizations, and an event at the US Air Force Academy with the Operations Research Program. All were informative and also provided opportunities to interact with other professionals in our field or in related lines of work. We have also provided educational opportunities including a seminar in Lean Supply Chains and Certified in Production and Inventory Management (CPIM) classes.

The Association launched a new certification in October, the Certified Supply Chain Professional. Materials were made available in December, and the first tests were administered at a number of locations around the country in March of this year. Over 700 candidates tested and two members of our chapter earned the certification. Congratulations to Monica Lammert, newly minted Certified Supply Chain Professional. Many of you know Monica as one of our CPIM instructors. There is much interest in this new certification. Watch for our chap-

ter's fall offering of instructor led classes to prepare for testing.

I am convinced that the APICS body of knowledge, and the related certification programs, as well as PDMs and seminars, are of value to our customers. This was recently driven home where I work. As my company expanded its scope of operations to include repetitive manufacturing, management placed a premium on APICS education. Several new hires were selected for their understanding of the basic principles of operations management and classes are now being offered on site in the first module of the CPIM series, Basics of Supply Chain Management. The emphasis that management has placed on getting APICS involved validates the relevance of our products and services.

We are looking forward to another great year in 2006 – 2007. Plans are already being made for programs that will be sure to be of interest to you. I urge you to participate at whatever level suits your needs; networking at PDMs, taking classes in CPIM or CSCP, or helping to provide these offerings through service on the board of directors.

Thanks for a great year, and I look forward to seeing you in the fall!



Don Simpson, CSCP, CPIM

CPIM Education News



The following five modules are covered in the Certified in Production and Inventory Management (CPIM) certification:

Basics of Supply Chain Management.

Candidates explore the basic concepts in managing the flow of materials in a supply chain. In Basics you get a complete overview of material flow, from internal and external suppliers, to and from your organization. Topics include elements of the supply chain, Just-in-Time (JIT), total quality management (TQM), manufacturing resource planning (MRP II), demand planning, and capacity management.

Master Planning of Resources. Candidates explore processes used to develop sales and operations plans and identify and assess internal and external demand and forecasting requirements. The course focuses on the importance of producing achievable master schedules that are consistent with business policies, objectives, and resource constraints. Topics include demand management, sales and operations planning, master scheduling, and measuring the business plan.

Detailed Scheduling and Planning. Candidates focus on the various techniques for material and capacity scheduling. The course includes detailed descriptions of material requirements planning (MRP), capacity requirements planning (CRP), inventory management practices, and procurement and supplier planning. Topics include recognizing techniques and practices of inventory management, mechanics of the detailed material planning process, planning operations to support the priority plan, planning procurement, and external sources of supply.

Execution and Control of Operations. Candidates focus on the areas of prioritizing and sequencing work, executing work plans and implementing controls, reporting activity results, and providing feedback on performance. The course explains techniques for scheduling and controlling production processes, the execution of quality initiatives and continuous improvement plans, and the control and handling of inventories. Topics include prioritizing and sequencing work, executing plans and implementing controls, authorizing and reporting activities for push and pull systems, evaluating performance, and providing feedback.

Strategic Management of Resources. Candidates explore the relationship of existing and emerging processes and technologies to manufacturing strategy and supply chain-related functions. The course addresses three main topics: aligning resources with the strategic plan, configuring and integrating operating processes to support the strategic plan, and implementing change. Topics include competitive market issues, choices affecting

facilities, supply chain, information technology, and organizational design, configuring and integrating internal processes, and evaluating and managing projects.

Classes

The Pikes Peak chapter offers CPIM review classes to members and to the public. See page 3 for the latest class schedule.

These classes require a minimum of five students per class in order to cover expenses. In addition, the chapter must receive payment at least two weeks prior to the first class session so that class materials can be ordered.

Prices are per student and include a Course Participant Guide including a CD-ROM with a practice exam and a certificate for a free APICS professional development dinner meeting. First time students also receive an Exam Content Manual with study hints for preparing for the certification exams and an APICS Dictionary. Typically these will be provided in the Basics of Supply Chain Management (BSCM) class. In addition, students in the Master Planning of Resources (MPR), Detailed Scheduling and Planning (DSP), Execution and Control of Operations (ECO), and Strategic Management of Resources (SMR) classes will receive the APICS Reprints booklet for the course. The SMR class also includes the Harvard Business Review Reprints. Additional materials may be provided at the instructor's discretion.

A certificate of completion will be awarded to each student attending at least 75% of the scheduled class sessions (6 sessions for 8 week classes, 7 sessions for 9 week classes).

Students with a certificate of completion who fail to pass the certification exam may retake the class at no charge. You must submit copies of your certificate of completion and your APICS exam score sheet. No new materials will be issued. If you wish, you may purchase a new Participant Guide at a discounted price.

Exams

CPIM exams are delivered using computer-based testing. The Promissor Company delivers these exams for APICS. Locally, these exams are available at the Promissor location on Forge Drive. Each CPIM exam costs \$110 for APICS members or \$145 for non-members, payable to APICS Society. Your CPIM instructor can provide information on how to register for your exams.

Payment

CPIM classes are \$340 for APICS members. Non-members may purchase a one-year membership (\$130 value) along with a class for the bundled price of \$455, or purchase a class without a membership for \$390. Payment is due two weeks prior to the first class session. Payment may be made by cash, check, money order, or approved corporate purchase order payable to the APICS Pikes Peak Chapter, PO Box 486, Colorado Springs, CO 80901. Also, beginning July 1, 2006, we can accept registration and payment for all courses on our web site at www.apicspikespeak.org. We have established a secure page that can accept payment by any card acceptable to PayPal.

Payment for courses cancelled due to insufficient numbers

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Mike Heath, CFPIM

CPIM Education News, cont'd.

(Continued from page 2)

of students will be promptly refunded. All payments must be received by the registration deadline of the course.

Withdrawal

CPIM students can withdraw for a full refund prior to the second class session with study materials returned in good condition. After that time, no refunds will be given. CPIM students wishing to withdraw may do so by notifying the instructor or Mike Heath, CFPIM prior to the second class meeting.

Additional Public Classes

Additional public classes outside the tentative schedule can be requested, providing the five student minimum is met.

Corporate Classes

The Pikes Peak chapter can offer private classes to companies at negotiated prices. A minimum class size of five students applies.

Registration

Please contact Mike Heath at (719) 668-8035 or email him at education@apicspikespeak.org if you are interested in taking a class this summer or to get information on other APICS education offerings.

CPIM Classes Planned

Detailed Scheduling and Planning (DSP): The next course is planned to start Wednesday, August 23, 2006 and run through October 4, with a break for Labor Day week. This

will be presented from 6:00 – 9:00 p.m. at a location to be determined based on the students' needs. The registration deadline for DSP is August 7, 2006. When you register, please let us know if your company would be willing to host the class.

Basics of Supply Chain Management (BSCM): This course will be offered to start the week of September 11 (the week after Labor Day) and run through the week of November 13 (the week before Thanksgiving). It will be presented from 6:00 – 9:00 p.m. The day of the week and location will be selected based on the students' preferences. Please register for this course no later than August 28, 2006. When registering, please indicate what evenings you are available and whether your company would be willing to host the classes.

CPIM Classes in Progress

Basics of Supply Chain Management (BSCM): Don Simpson is instructing this course on Wednesday afternoons at Honeywell Technology Solutions. This course will continue through June 21, and a second offering of BSCM will begin on August 15. These courses are not open to the public.

Master Planning of Resources (MPR): Five students are taking this course on Wednesday evenings, with Mike Schubert instructing. Synthes generously provided facilities to host the class, which will continue through June 28.

Strategic Management of Resources (SMR): Mike Heath is the instructor for this course, which meets Wednesday afternoons at Entegris. ECO will continue through August 2.

APICS Class Schedule

Course	Location	Starting Date	Registration Deadline
Detailed Scheduling and Planning (DSP)	TBD	Wed, Aug 23, 2006	Mon, Aug 7, 2006
Basics of Supply Chain Management (BSCM)	TBD	Week of Sep 11, 2006	Mon, Aug 28, 2006
Certified Supply Chain Professional (CSCP)	TBD	Early Sep 2006	Wed, Aug 9, 2006

Certified Supply Chain Professional (CSCP) Education News

The Certified Supply Chain Professional (CSCP) program is a new industry educational and certification program created to meet the rapidly changing needs of the supply chain management field.

From the manufacturing to the service industry, regardless of whether a company is serving business or consumer markets or is for profit or not-for-profit, the increasingly important role of supply chain management is affecting all organizations. Customers already expect good quality at low prices, and speed of delivery is becoming

more important. As a result, effective supply chain management has become essential to successfully compete in today's global marketplace.

The CSCP program takes a broad view of the field, extending beyond internal operations to encompass all the steps throughout the supply chain—from the supplier, through the company, to the end consumer—and provides you with the knowledge to effectively manage the integration of these activities to maximize a company's value chain.

(Continued on page 4)

Certified Supply Chain Professional (CSCP) Education News, cont'd.

(Continued from page 3)

The CSCP Learning System

Based on the CSCP body of knowledge, the CSCP Learning System is a comprehensive professional development and CSCP exam preparation program. The learning system is organized into the following four modules:

MODULE 1 Supply Chain Management Fundamentals

- Understand how successful supply chain management adds value to an organization
- Learn how to develop a supply chain strategy that aligns with corporate strategy

MODULE 2 Building Competitive Operations Planning and Logistics

- Understand natural dynamics within the supply chain to optimize performance and profitability
- Evaluate the process constraints and choices within global logistics to establish a plan linked to overall strategy

MODULE 3 Managing Customer and Supplier Relationships

- Effectively use customer data to improve service performance and increase value to suppliers and customers
- Understand the strategic importance of purchasing and supplier relationships

MODULE 4 Using Information Technology to Enable Supply Chain Management

- Understand the innovative technologies enabling collaborative commerce and global visibility
- Apply technology to enhance performance of distribution, reverse logistics, and global supply chain communications

CSCP Examination

To earn the CSCP designation, an individual must pass one, four-hour comprehensive exam. The exam will consist of 175 multiple-choice questions and will be delivered via paper-and-pencil on June 7 and December 2, 2006 in the Denver area. The exam costs \$550 for members or \$700 for non-members.

Becoming a CSCP Candidate

The CSCP examination is available to individuals who have relevant work experience and education and would like to advance their careers in this growing field by getting a broader understanding and increasing their knowledge on all the areas that make up the supply chain. To be eligible for the CSCP exam, a candidate must meet one of the following criteria:

- Bachelor's degree or equivalent, plus two years of related business experience
- CPIM, CFPIM, CIRM, or C.P.M. designation plus two years of related business experience
- Five years of related business experience.

CSCP Review Course

The Pikes Peak Chapter will offer an instructor-led CSCP preparation course starting this September. We can offer this either as 13 weekly three-hour classes from 6:00 – 9:00 in the evening or as 5½ eight-hour classes on alternate Saturdays. The Pikes Peak Chapter has not offered all-day Saturday classes in the past, so this will be a test of your interest in this scheduling option. These classes must begin no later than September 1 for the 13 weekly evening classes or September 9 for the six Saturday class meetings. This schedule is dictated by the CSCP exam date, which has been announced as December 2, 2006.

When you register for the CSCP course, please indicate which scheduling format you prefer, which evenings you are available for classes, and whether your company would be willing to host the course – all in addition to your name, contact information, membership status, and payment. Because of the logistics of determining which scheduling format we will use, we must have your paid registration by August 9, 2006.

Cost

The cost for the CSCP preparation course will be \$925 for APICS members or \$1050 for non-members. The non-member price includes a one-year membership in the APICS Pikes Peak Chapter. A minimum of four students will be required. All payments must be received by the registration deadline date for the course. Payment for courses cancelled due to insufficient numbers of students will be promptly refunded.

Cancellation of CSCP Registration

CSCP cancellations of course registrations with full refunds are allowed no later than 1 week (7 days) before the first class meeting. Cancellations less than 7 days before the event carry a \$50 cancellation fee. In other words, a full refund will be made minus a \$50 cancellation fee. Cancellations received on or after the date of the first class meeting (no shows) carry a \$100 cancellation fee. To process a cancellation, you must contact Mike Heath at education@apicspikespeak.org or (719) 668-8035.

Self-Study

If you prefer to self-study for the CSCP, we can provide the CSCP Learning System to students in the Pikes Peak and southern Colorado region at discounted prices. Contact Mike Heath for details.

Course Registration

You may register contacting Mike Heath at (719) 668-8035 or via email at education@apicspikespeak.org, and mailing your payment to APICS Pikes Peak Chapter, PO Box 486, Colorado Springs, CO 80901. Payment may be by check, money order, or approved company purchase order. All payments must be received by the registration deadline of the course.

On-Line Registration by Credit Card

Effective July 1, 2006, we can accept registration and payment for all courses on our web site at www.apicspikespeak.org. We have established a secure page that can accept payment by any card acceptable to PayPal.

Company Contacts



Mike Long

Pikes Peak Chapter Board of Directors

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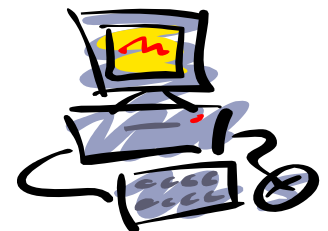
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Have Your Newsletter Emailed

You can have your newsletter emailed to you instead of a copy mailed. You'll also receive it days in advance of the mailed version! If interested, email Michele Tubbs at hmgatubbs@netzero.net.



The newsletter is saved in the .pdf format and can be opened with Adobe Acrobat Reader. If you do not have Adobe Acrobat Reader on your computer, you can download it for free from www.adobe.com.

The chapter will also have the newsletter on its web site at www.apicspikespeak.org.

Company

Contact

Agilent Technologies	Greg Kruger
Atlas Pacific Engineering	Charles Burns
Atmel	Gale Johnson
BF Goodrich (Pueblo)	Rob Sanchez
Boyd Lighting Company	Cory Brown
Colorado Springs Utilities	Mike Heath
Colorado State Univ. – Pueblo	Prof. Peter Billington
Current	Roxi Smith
Entegris	Keith Midcap
FedEx	Doug Hasler
Goodrich	William Lawless
Intel	Trina Oylo
ITT Systems	Denise Cornell
Lockheed Martin	Fred Frandsen
MAM-A	Quinn Lake
Oracle	Rod Emenaker
Plasmon LMS	Mark Bachman
Pueblo Comm. College	Madelyn Bruning
Pueblo Wood Products	Brad Dunmire
Quantum	Wayne Smith
Safetran Traffic Systems	Larry Jarboe
Schlage Lock	Myron Kastner
Synthes USA	Janet Rose
Trane Company	Mike Storm
UCCS	Dr. Mel Anderson
USAFA	Prof. Jim Lowe
Western Forge	Jim Souturas

If you are interested in becoming a company contact or have any questions regarding this program, please call Mike Long at (719) 473-7520 or email him at mikel@magnumtool.com.

Membership News

The Pikes Peak Chapter currently has 61 members— 42 are professional members and 19 are corporate members. I would like to welcome our newest members. They are **Latanya Dorsey**, **Maria Rino** with Honeywell Technology Solutions, and **Kim Travis** with Busch SVG.



Michele Tubbs, CPIM



Pikes Peak Chapter
P.O. Box 486
Colorado Springs, CO 80901
Phone: 719-578-1225

We're on the Web!
www.apicspikespeak.org

APICS Pikes Peak Chapter Calendar of Events

June — August 2006

No professional development meetings scheduled

September 2006

TBD See upcoming newsletters for more information

Pikes Peak Chapter Board of Directors Ballot for 2006-2007

Position	Nominee	Vote	
		Yes	No
President	Don Simpson, CSCP, CPIM	<input type="checkbox"/>	<input type="checkbox"/>
Secretary	Vickie Anderson	<input type="checkbox"/>	<input type="checkbox"/>
Treasurer	Vickie Anderson	<input type="checkbox"/>	<input type="checkbox"/>
V.P. Education	Mike Heath, CFPIM	<input type="checkbox"/>	<input type="checkbox"/>
V.P. Programs	Kevin Stone	<input type="checkbox"/>	<input type="checkbox"/>
Director of Marketing	Open	<input type="checkbox"/>	<input type="checkbox"/>
Director of Membership	Michele Tubbs, CPIM	<input type="checkbox"/>	<input type="checkbox"/>
Director of Company Contacts	Mike Long	<input type="checkbox"/>	<input type="checkbox"/>
Director at Large	Mark Bachman, CPIM	<input type="checkbox"/>	<input type="checkbox"/>

Enter your name if you would like to volunteer to serve the chapter in 2006-2007:

Must be completed to accept ballot:

Name _____ Company _____

APICS Member Number (Required for Voting Eligibility and Validation): _____

Please mail this ballot or vote over the internet by June 9, 2006 :

APICS Pikes Peak Chapter

P.O. Box 486

Colorado Springs, CO 80901

or

www.apicspikespeak.org